

# Energy Efficiency in Water Supply and Sanitation

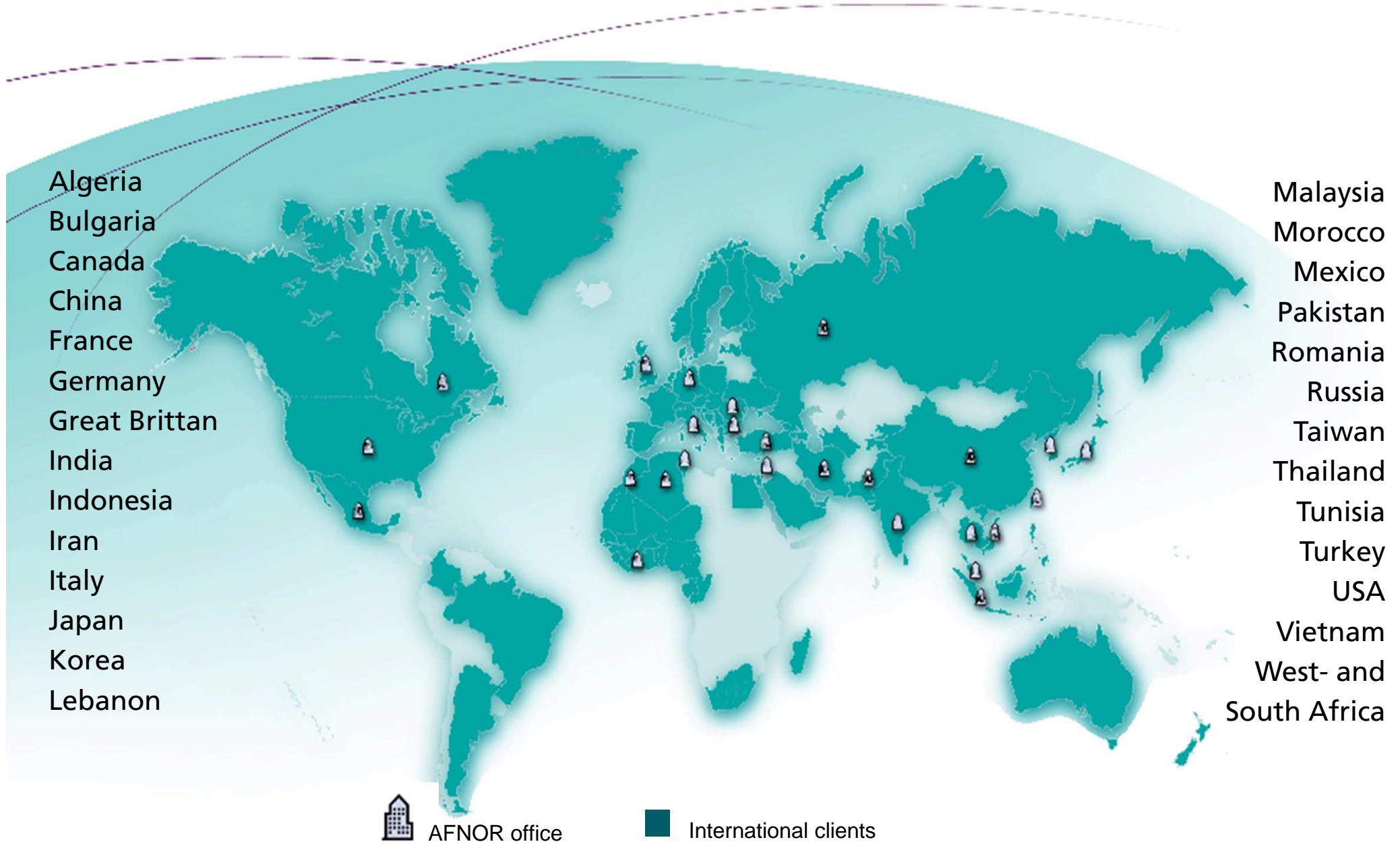
Energy Checks, Audits and Surveys for systematic performance enhancements

Prof. Dr.-Ing. Jan Uwe Lieback

# GUTcert certifies and verifies 2<sup>nd</sup> & 3<sup>rd</sup> party

- ▶ GUTcert... Certifies with DAkkS accreditation (integrated)
  - ▶ Quality according to ISO 9001 – and together as subsidiary of AFNOR QM according to TS 16949, ISO 22000, AS 9100 & IRIS
  - ▶ Environment according to ISO 14001 (+ EMAS)
  - ▶ Occupational safety & health according to BS OHSAS 18001 and
  - ▶ Energy management according to ISO 50001
- ▶ ...and verifies (with DAkkS-accreditation)
  - ▶ Emission reports in the European ETS
  - ▶ Carbon balances , i.e. CO<sub>2</sub>-neutrality of companies acc. to ISO 14064
- ▶ Further we check...
  - ▶ the Status of Sustainable Development of businesses
  - ▶ Sustainability of Biomass (according to ISCC, RED-Cert und RSPO)
- ▶ Our GUTcert Academy offers plenty of trainings and education programs in these areas:
  - ▶ Education of internal technical and system “Energy managers”
  - ▶ Trainings for certified internal and external auditors (UM, QM, EnMS)

# GUTcert is a member of the AFNOR-groupe



# Some of our > 1600 references in EnMS



For further questions please feel free to contact:



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- ▶ Prof. Dr.-Ing. Lieback is CEO and major shareholder of GUTcert (a member of the AFNOR groupe)
- ▶ He further is a Professor for Environmental Management and Sustainable Development at the ESCP europe, (origin Paris, Campus Berlin)

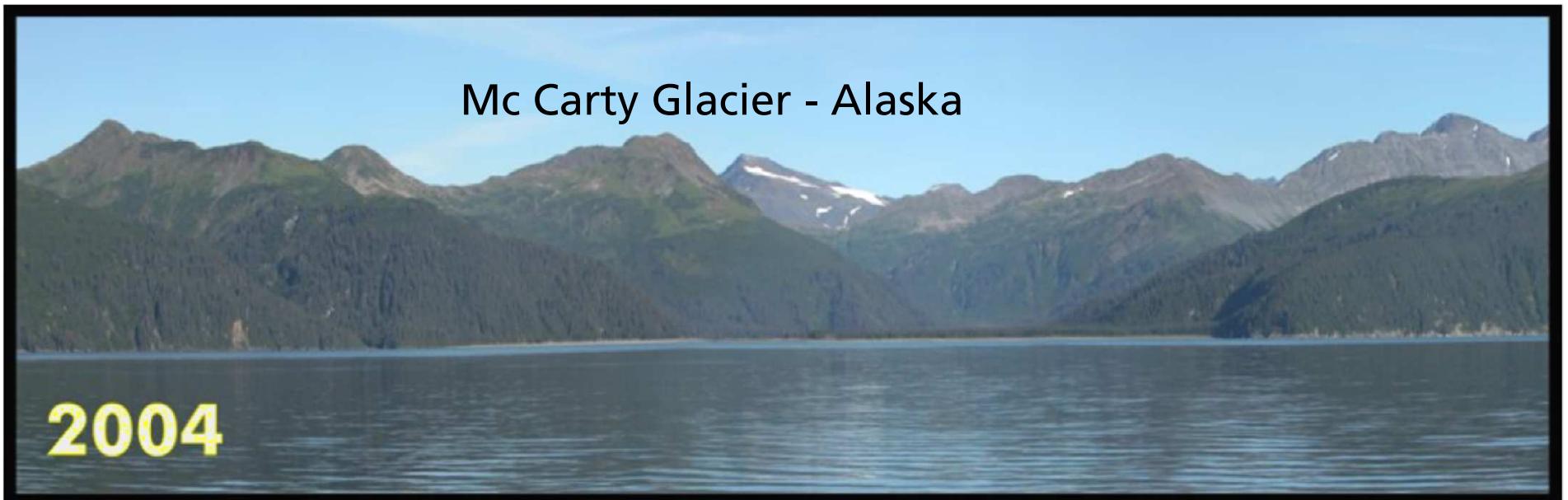
# Outline of the part Prof. Dr. Lieback

- ▶ **Lecture and discussion I (90-120 Min)**
  1. Why save energy? – An Introduction
  2. The energy check a tool for low hanging fruits
  3. Systematic analysis for energy savings potentials
- ▶ **Lecture and discussion II (90-120 Min)**
  4. Organisational structure to detect and develop savings effects
  5. Survey accompanying tasks to enhance its impact
  6. Basics of a formal Management: example EnMS by ISO 50001
- ▶ **Moderated Planning Seminar (90 Min)**
  7. Collective development of a working program, fitting the needs of the members of the ACWUA

# 1. Why save energy?

An Introduction

# Global warming since hundred years



Mc Carty Glacier - Alaska

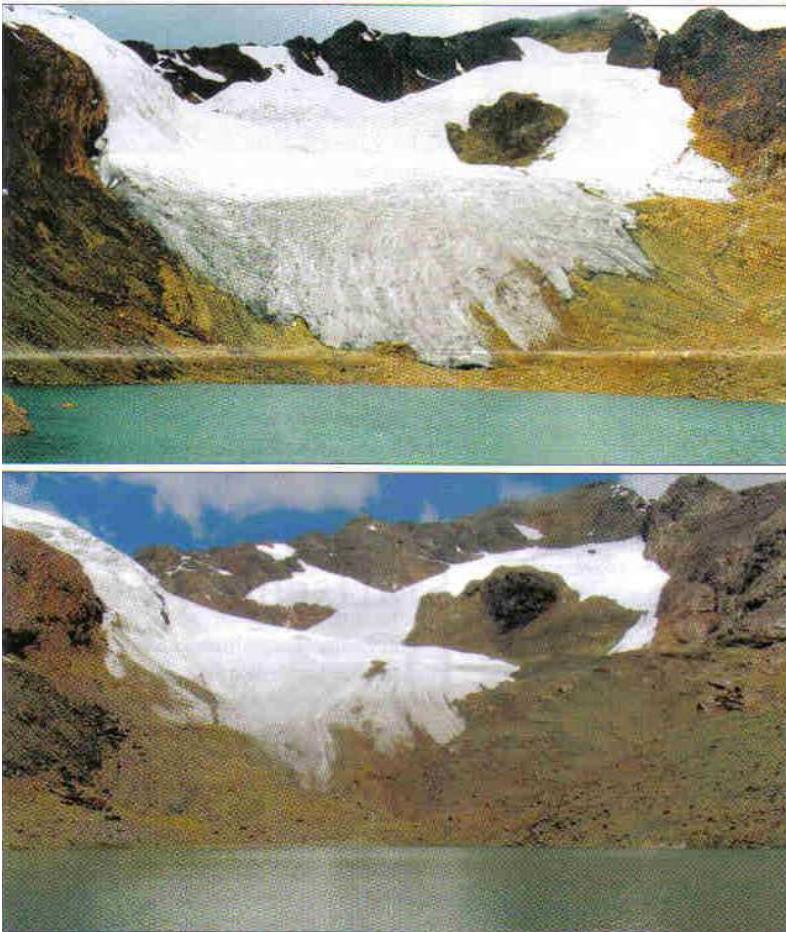


# Global warming increases



# Global Warming increases

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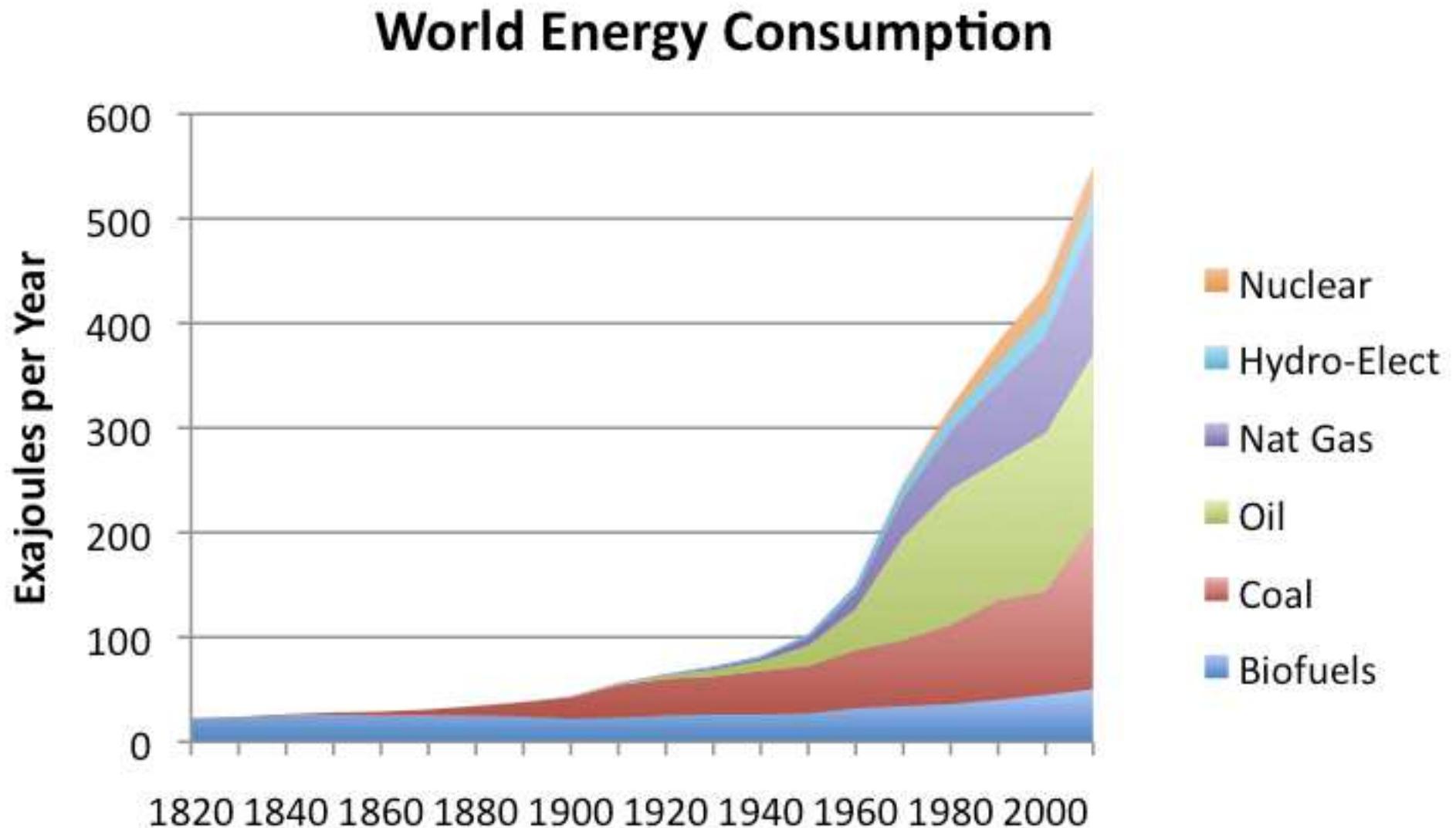


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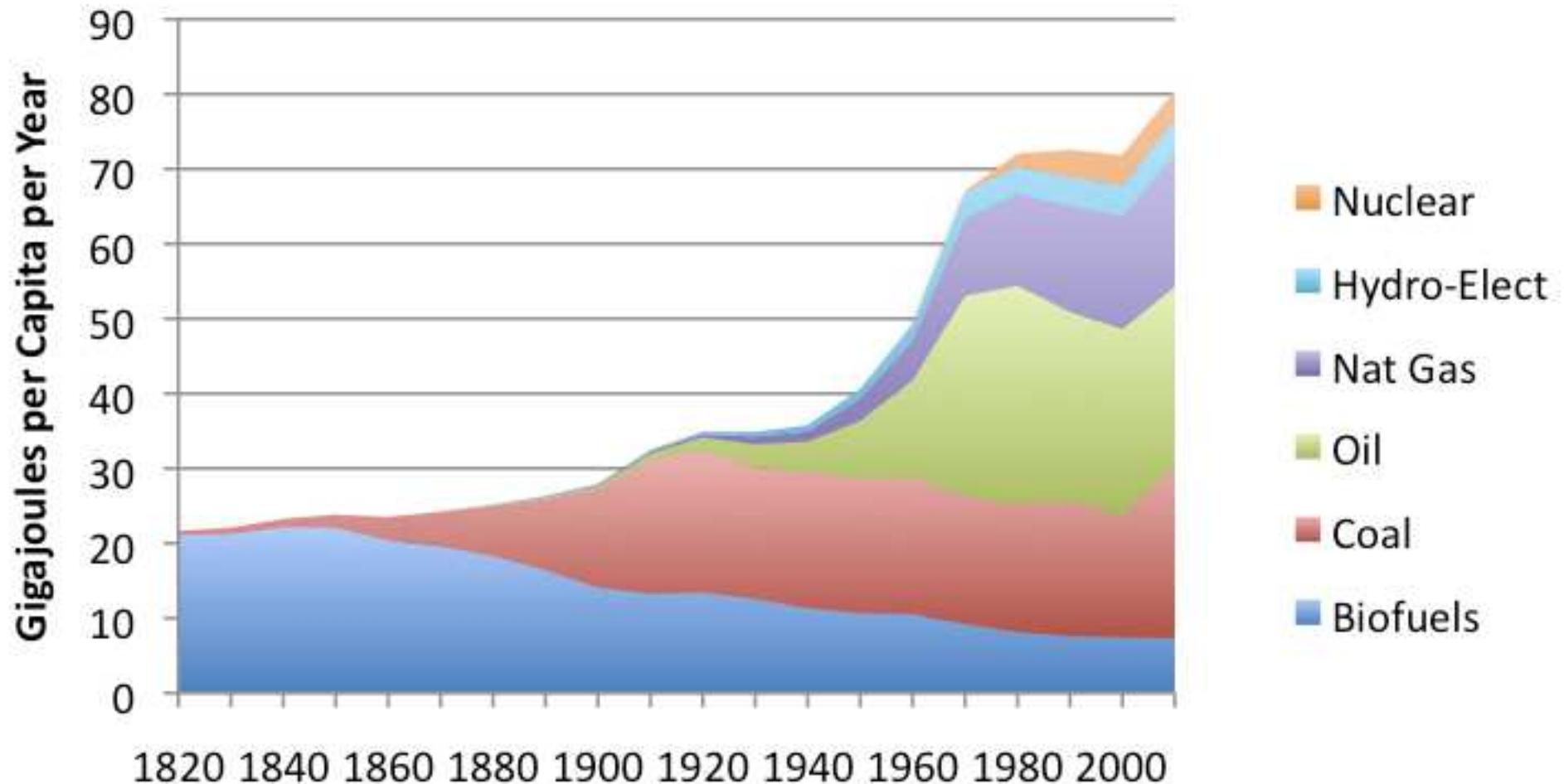
Time period: ~ 7 Years

# Energy consumption steeply rises



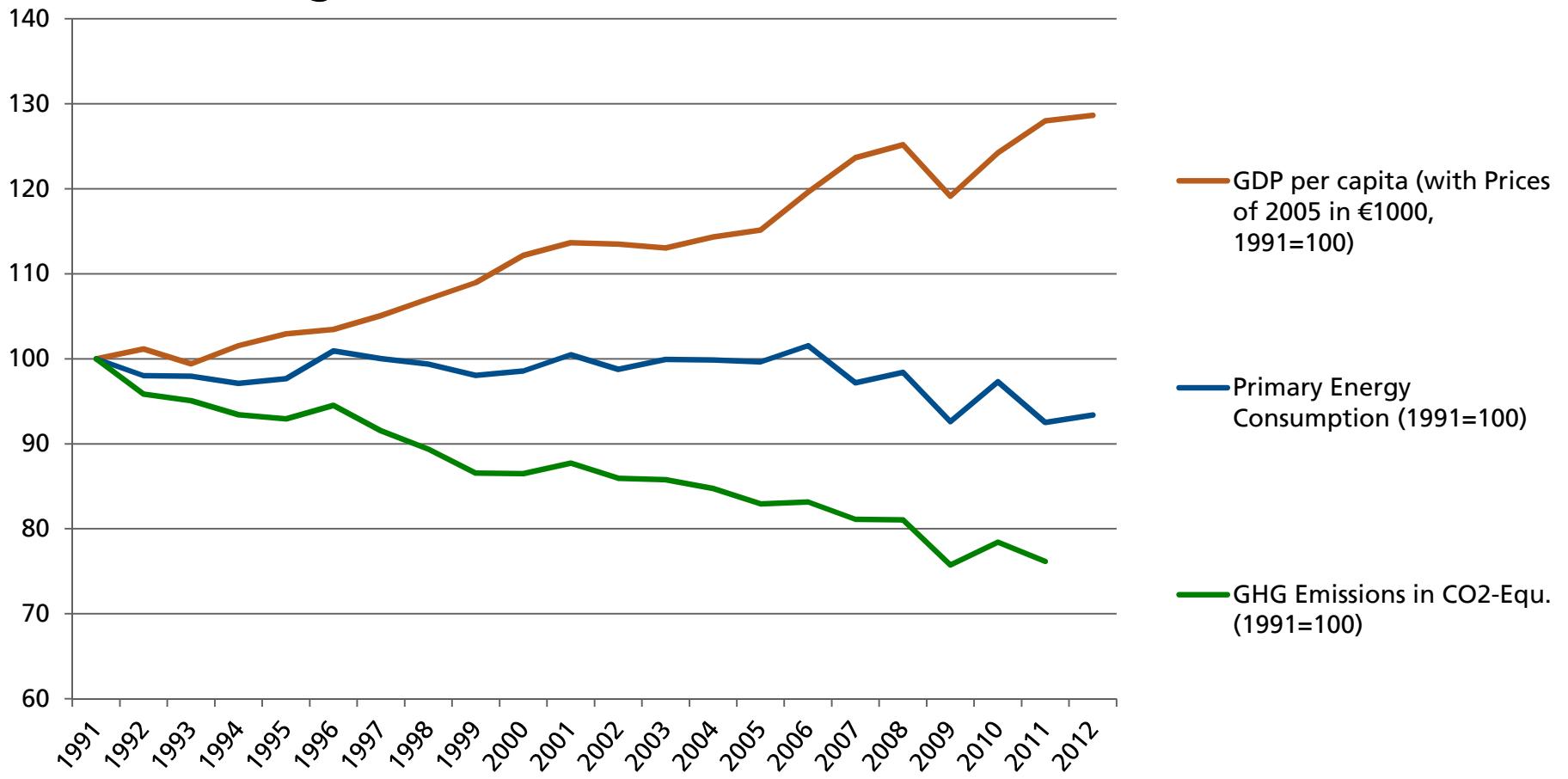
# Rising demand per capita

## World per Capita Energy Consumption



# Uncoupling of GDP and Energy use is possible!

- ▶ Germany: Energy consumption 2008 to 1991: -2,5 %
- ▶ Emissions and environmental impact decline permanently, while economic growth remained stable at the same time



Reference : Statistical Office Germany

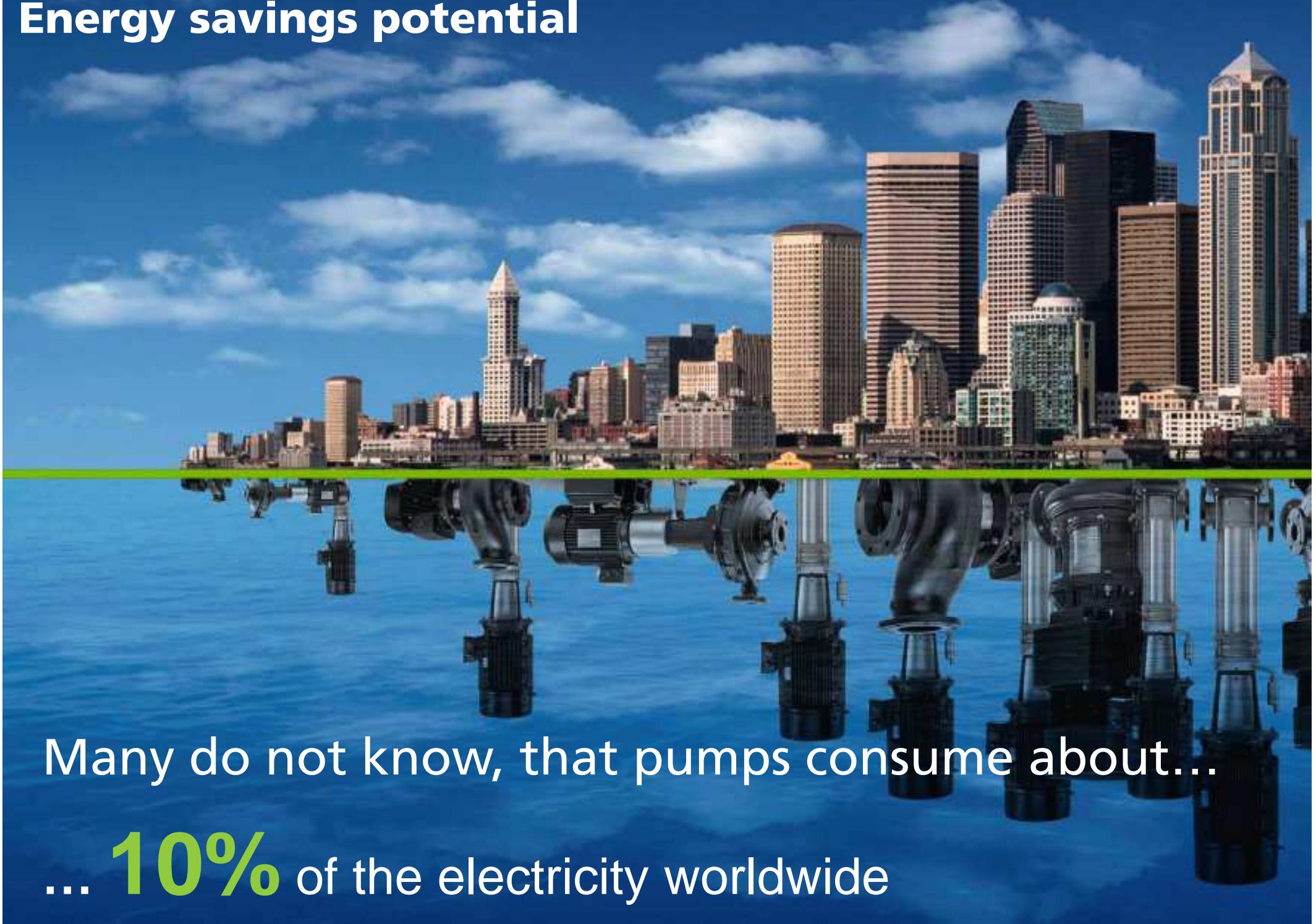
# Options to reduce overall CO<sub>2</sub>-Emissions

## Order of action

- ▶ **Enhance energy efficiency** and reduce energy consumption - it's the greatest "source" of power (lighting, trains, cycling, IE4 drives, A+++ devices, insulation, no leakage, more vegetables instead of meat, etc.)
- ▶ **Balance demand** as constant production is usually more efficient than erratic production with steep slopes
- ▶ **Produce remaining needed energy renewable** (sun, wind, water, geothermal, waves biomass, nuclear power(?), etc.) and
- ▶ **Store (renewable) over-production** (water reservoirs, power to gas, batteries, heat and gas storage)

# Examples

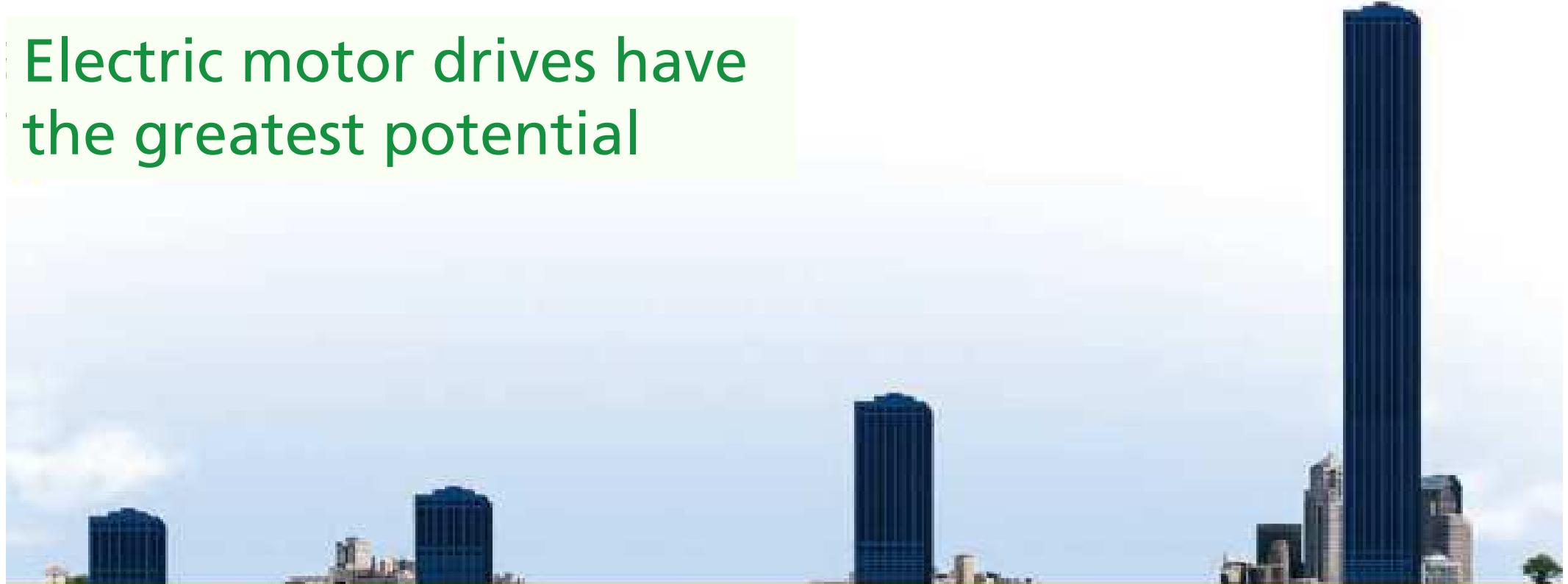
# Energy savings potential



Many do not know, that pumps consume about...

... **10%** of the electricity worldwide

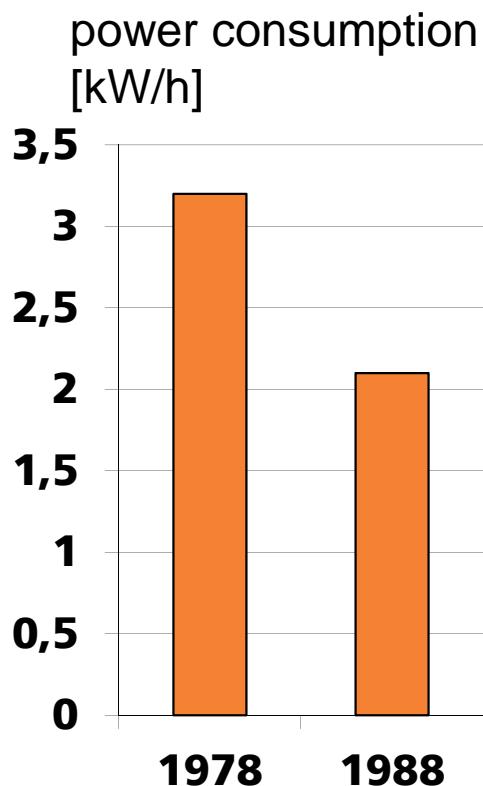
# Electric motor drives have the greatest potential



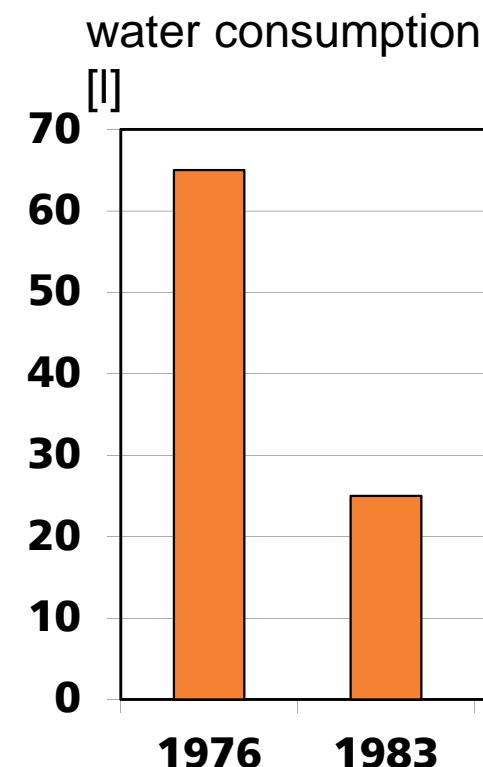
Standby	Cooling	Lighting	Drives
Power using category	use of electricity	annual savings potential	
electric Drives	1067 TWH	135 TWH	
domestic lighting	84 TWH	39 TWH	
domestic cooling	122 TWH	6 TWH	
Washing machines	51 TWH	2 TWH	Information by
Dishwashers	21,5 TWH	2 TWH	Grundfoss pumps

# Energy efficiency development

AEG washing machine



AEG dish washer



Reference : AEG

# Efficiency development refrigerators



The differences between energy efficiency classes are great even at a little table refrigerator

energy efficiency class	A	A+	A++	A+++
energy consumption KWh/year	150	120	90	60
operating costs for 15 years in euro (at 0.23 euros/kWh)	520 Euro	410 Euro	310 Euro	210 Euro
	-20%	-40%	-60%	



class B would amount to 760 € and class C up to 1.000 €

Example: fridge-freezer, 290 l cubic capacity (freezer 90 l)

energy efficiency class	A	A+	A++	A+++
energy consumption KWh / year	330	260	200	130
operating costs for 15 years in euro (at 0.23 euros/kWh)	1.100 Euro	900 Euro	690 Euro	450 Euro
	-20%	-40%	-60%	

class B would cost 1.600 € and class C up to 2.000 €

Reference: [www.hea.de](http://www.hea.de)

## 2. The energy check

- a tool for low hanging fruits

### **Energy check:**

Assessment of the energetic inventory of components, installations or whole infrastructures in relation to key performance indicators (KPI)

# Terms and definitions

- ▶ **Energy Check (in style of DWA):**
  - ▶ “Assessment of the energetic inventory of components, installations or whole infrastructures in relation to key performance indicators (KPI)”
- ▶ **Energy analysis/review (in style of ISO 50001 and DWA):**
  - ▶ “Detailed survey and evaluation of the past and present energy consumption, assessing the significant areas of use to prioritize optimisation measures including considerations of cost efficiency”
- ▶ **Energy Audit (by EN 16247):**
  - ▶ “Systematic inspection and analysis of energy use and energy consumption of a site, building, system or organisation with the objective of identifying energy flows and the potential for energy efficiency improvements and reporting them”

## Audit (3.17 - ISO Annex SL part of HLS, ISO 9001, ISO 14001 etc.)

“Systematic, independent and documented process for obtaining audit evidence and evaluating it objectively to determine the extend to which the audit criteria are fulfilled”

# The Energy Check

- ▶ Problem: comparable KPI for complex installations are missing these are usually too different (especially employed in a competitive business environment)
- ▶ Though in water and wastewater treatment there are many municipal comparable facilities in Germany. DVGW (drinking water) and DWA (waste water) extracted KPI and benchmarked them – according to their operational size
- ▶ But: We already have problems to just compare these KPI with the one of other European countries (because of the legal background, national operational differences, climate differences or cultural habits)
- ▶ It would be therefore be more than difficult to use these German KPI (see examples) for an energy benchmarking with ACWUA facilities to expose improvement potentials
  - perhaps they can lead a direction, but not more!
- ▶ So can an Energy Check -or only a deeper survey- help ACWUA?

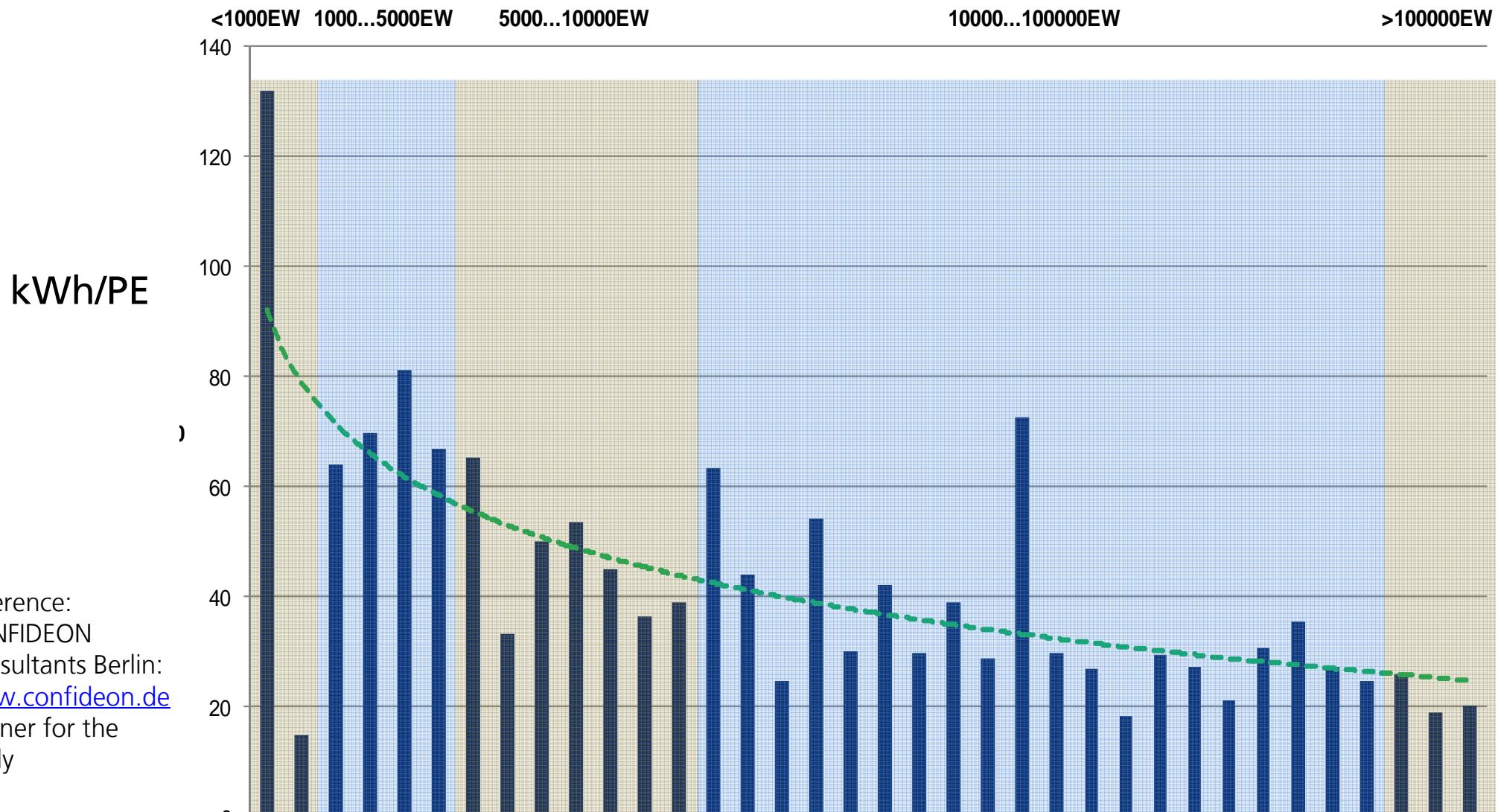
# Examples of German Benchmarks (DWA/DVGW)

- ▶ Electricity demand of all wastewater treatment plants = 4,2 TWh/a
  - ▶ possible savings due to detailed analysis = 1,25 TWh/a (~ 30%)
- ▶ Relative electricity demand for wastewater treatment = 30-60 kWh/PE
- ▶ Water-loss in sewage networks of bigger cities = < 0,05 - > 0,2 m<sup>3</sup>/km\*h
- ▶ Energy demand for pumps < 6 kWh/1000m<sup>3</sup>\*m (geodetic head)
- ▶ Electricity demand of all drinking water plants = 2,4 TWh/a
- ▶ Energy demand for drinking water treatment = 0,2-0,6 kWh/m<sup>3</sup>
- ▶ Energy demand for drinking water transport = 0,1-0,55 kWh/m<sup>3</sup>  
(depending very much on network size)
- ▶ Efficiency of well water pumps in Germany = 0,23 – 0,64
- ▶ Efficiency of clean water pumps = 0,52 – 0,74

(CONFIDEON Consultants Berlin: [www.confideon.de](http://www.confideon.de), partner for the studies)

# Comparison of waste water plant KPI

## Benchmarking energy consumption of waste water treatment plants



Reference:  
CONFIDEON  
Consultants Berlin:  
[www.confideon.de](http://www.confideon.de)  
partner for the  
study

# Solution I: A fast Energy Check - compare KPI of single equipment

- ▶ Help can bring the comparison of single components (like foreseen in the definition and used widely between different branches)
  - ▶ It is not hard to compare the electric energy input for the production of compressed air and the amount of it produced at a certain pressure level (and maybe the heat recovered from it and used) against standards
  - ▶ It is even easy to match the electric power
    - ▶ a pump needs to transport in a given system a m<sup>3</sup> of water with that of an other pump in another system
- ▶ You get immediate and easy results, comparing elementary components with each other - and with benchmark KPI like:
  - ▶ Lighting systems,
  - ▶ Compressed air modules and (more complicated) - systems
  - ▶ Pumps and (again more complicated) - liquid transport functions
  - ▶ Drives (motors) for mixer, compactors, transports, air conditioning etc.
  - ▶ Devices for heating or cooling and (again more complex) the insulation of adjoining systems

# Examples

1. Behavioural changes
2. Measuring and insulation
3. Pumps (and pump systems)
4. Electric drives (motors)
5. Pressurized air systems

# Example: Options for behavioural changes

- ▶ Organisational measures for switching off unnecessary devices (**low-cost, high-effect, Amortisation <1a**):
  - ▶ Switching off machines/ devices during brakes and idle times (needed: intensive awareness training of personnel!),
  - ▶ Power adjustments means reduction of power without loss of capacity (switching off of redundant, idling or multiple units, 2 instead of 3 pumps, virtual server, 7 instead of 9 bar pressurized air)
  - ▶ Adaptation of cycle times minimizing periods for keeping at energy consuming holds (melted goods, frozen goods, compressed air in system etc.)
  - ▶ Use of “waste heat” in combination with intelligent extraction (water-cooling instead of air-cooling, return of condensate, absorption cooling – cooling with waste heat, etc.)...
  - ▶ ...can save usually 10 % of primary energy with no or low cost



# Example: Measuring and insulation

- ▶ Installation of technically known measuring and control units  
**(mid-cost, high-effect, Amortisation usually < 2 a)**
  - ▶ Intelligent lighting control (day/night) and replacement of light bulbs (saving in many cases up to 70 % electricity for light)
  - ▶ Intelligent building automation and equipment control, installing process measuring and control devices
  - ▶ Frequency control of drives in case of strong power variability (frequency controls often amortize within the first year of operation)
  - ▶ Improvement (installation) of blind current compensation devices
  - ▶ Installation of meters, able to record consumption profiles
- ▶ Improvement of thermal insulation and heating  
**(high-cost, high-effect, Amortisation usually < 2 a)**
  - ▶ Insulation of pipes, valves and storage units (especially for cold store!)
  - ▶ Repair of cold store insulation (soaked by defective vapour barriers)
  - ▶ Insulation of buildings , especially production hall ceilings (hot/cold)
  - ▶ Infrared radiators instead of hot air heaters (with motion sensor)
  - ▶ Replacement of old heating/ or refrigeration units (older than 10a)



# Example: Pump-drive-systems

- ▶ Life cycle cost of a pump-system depend to > 85 % on the energy used – do not save money on the wrong end!



Original cost including installation 5%

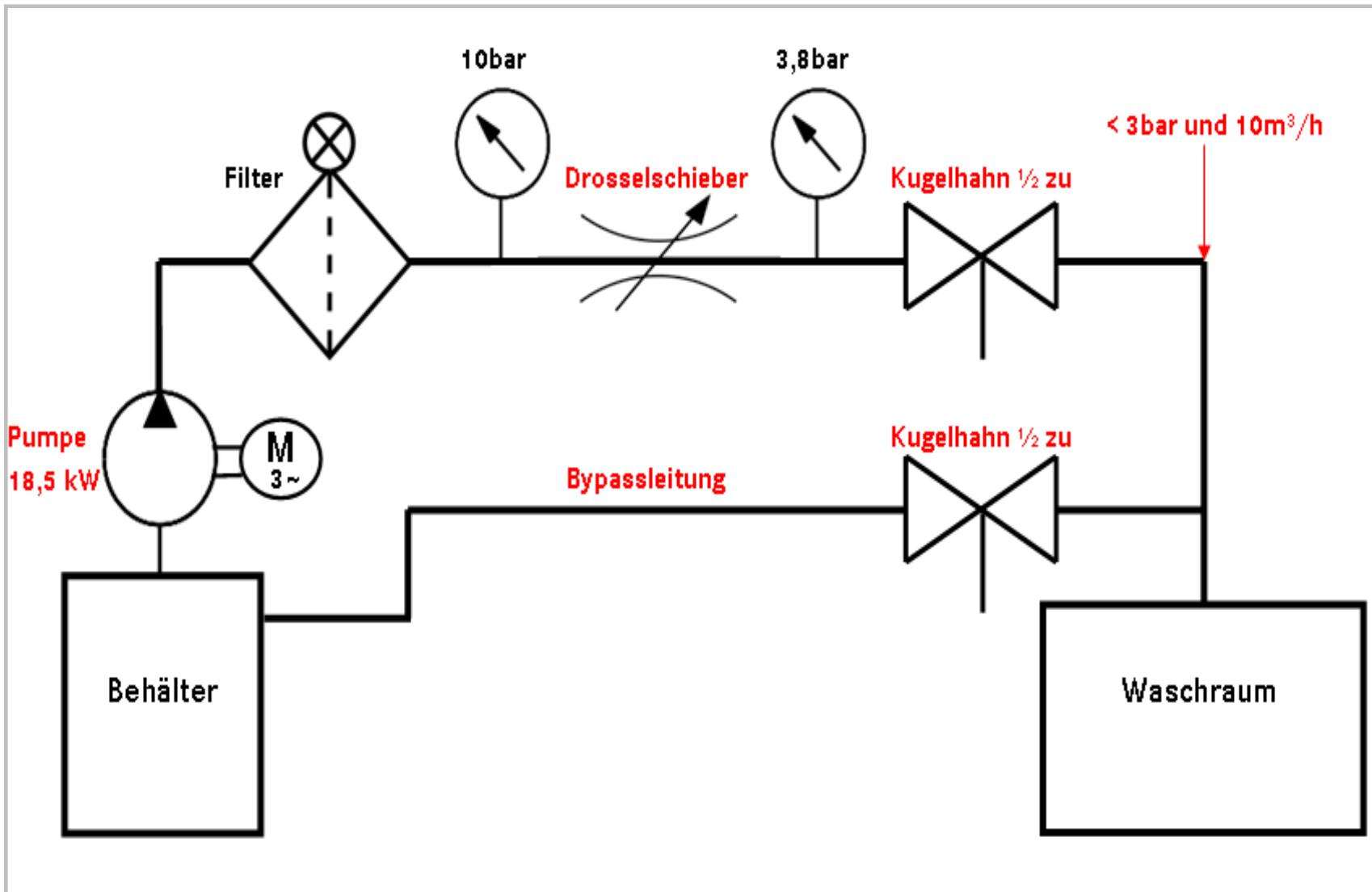
Maintenance cost over lifetime 10%

Energy cost in lifetime 85%



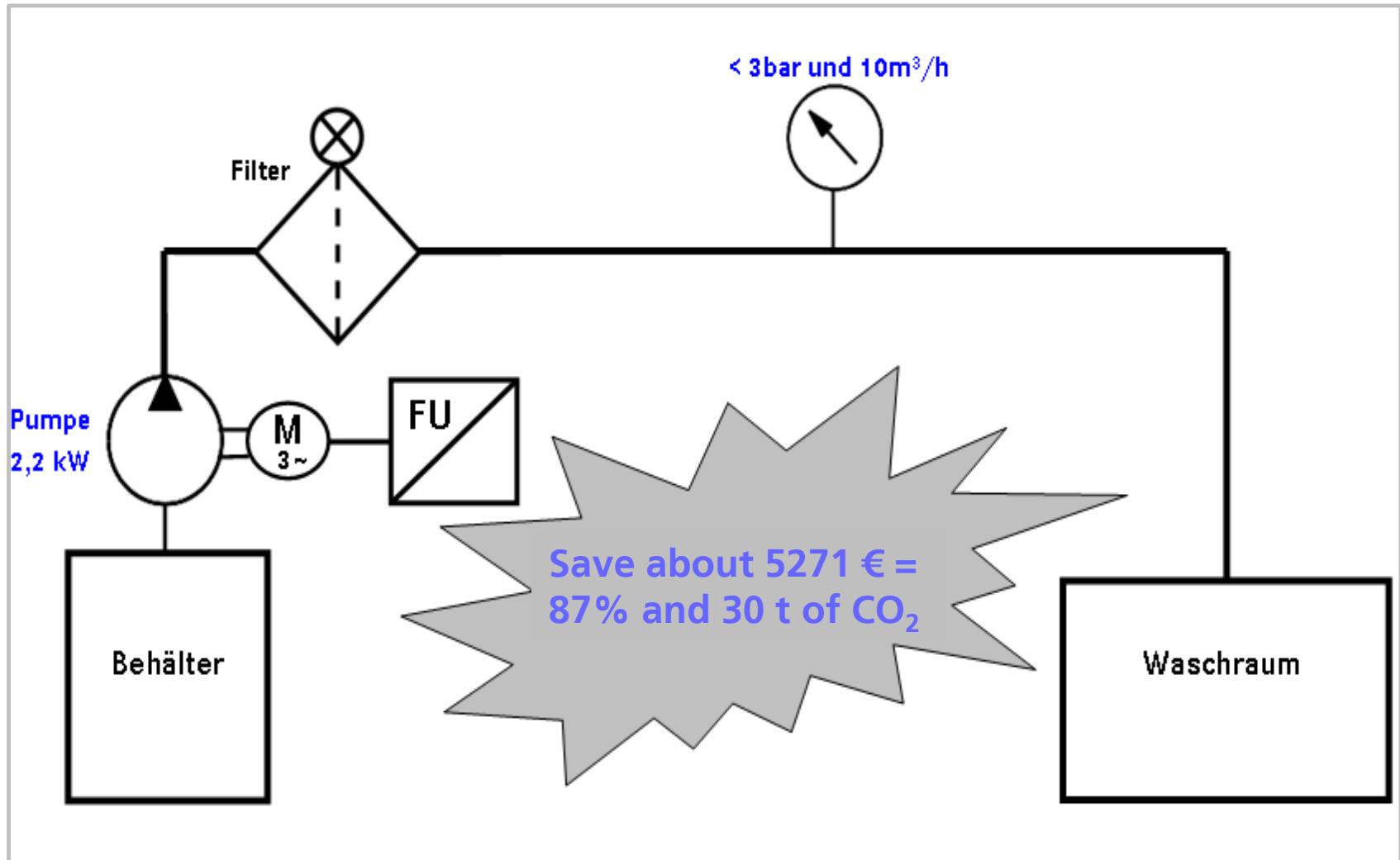
# Example: Pump system before optimisation

- ▶ Power of Drive = 18.5 kWh
- ▶ Power demand = 57.000 kWh
- ▶ Energy cost = 6.042 €/a
- ▶ CO<sub>2</sub>-Emission = 34 t/a



# Example: System after energetic optimisation

- ▶ Power of Drive = 2.2 kWh
- ▶ Power demand = 7.266 kWh
- ▶ Energy cost = 770 €/a
- ▶ CO<sub>2</sub>-Emission = 4 t/a



Remember: a change of flow reduces power demand in the 3<sup>rd</sup> potency!  
So reducing flow rate by 50% reduces power consumption to 1/8<sup>th</sup>

# Example for check: "Pump audit" by Grundfos



# Example: Electric drives (Motors)

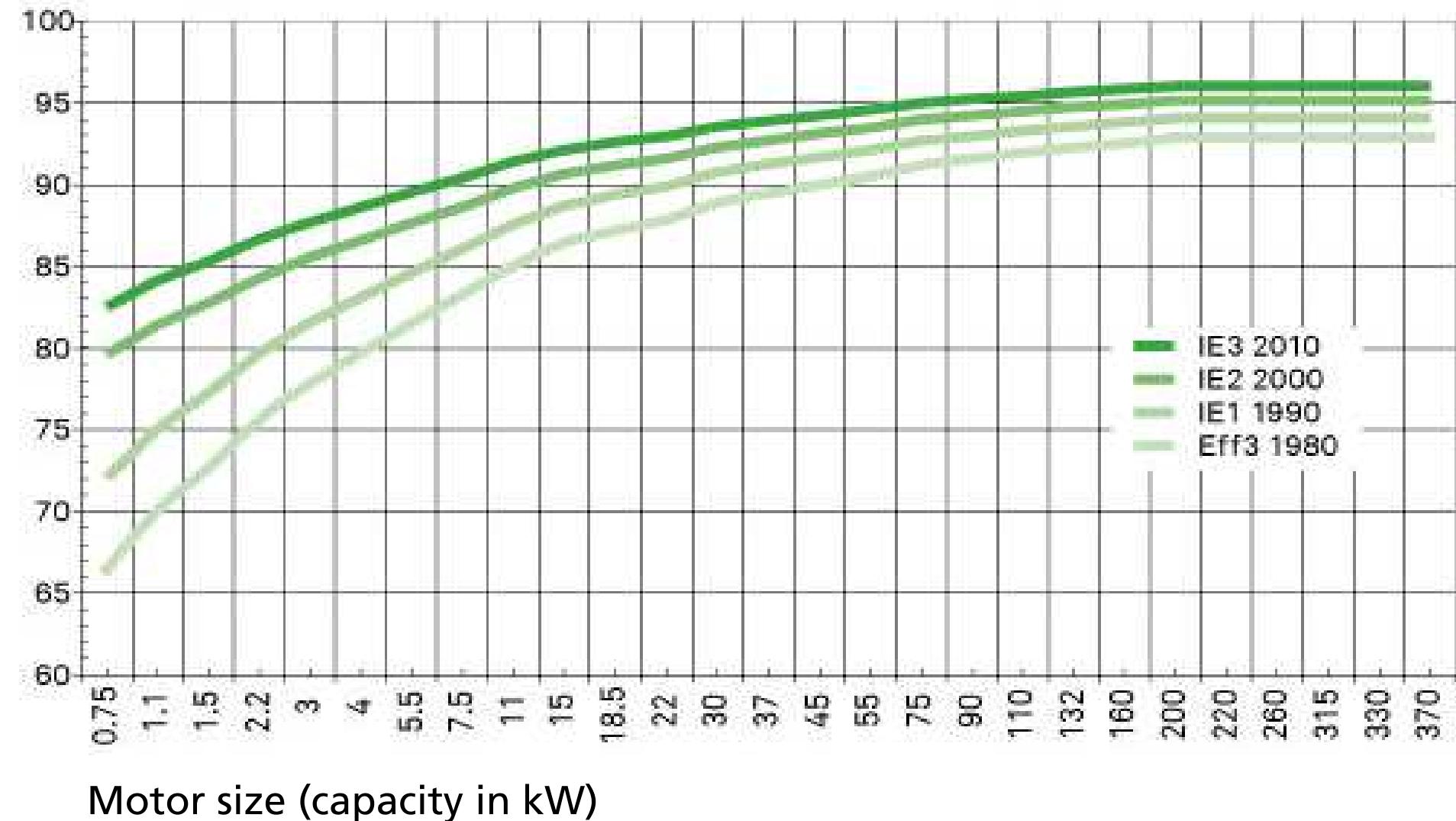
How much time elapses until the energy costs have overtaken the purchase costs of a 3kW-motor in continuous operation) ?

**24 days !**

So invest in highest electric efficiency IE3 (future IE4)

# Efficiency categories of Motors

Efficiency of electric motors (drives) (4 pole) in %



# Example: Electric drives (Motors) in general

- ▶ Load management and energy efficient electric drives:
  - ▶ Use “intelligent drives” for changing operations adjusting to required load, i.e. install frequency converters (pay back 1-2 years)
  - ▶ Avoid peak loads by soft starter, especially when electric drive must start under load
  - ▶ Shift heavy electric loads to low tariff periods
- ▶ For information only: Energy efficient IT and office technology
  - ▶ Utilise power saving modes and switch off at operating end (Example: system with 600 computers has saving potential for 35 MWh/a > 5000 €/a)
  - ▶ Optimise server room temperature (modern processors can easily do with 25-28°C in the room, persuade your IT specialist)
  - ▶ Concept of “virtual servers” can save 50% if mirror servers are used

# Example: Pressurized Air Systems

- ▶ Enormous potentials in optimizing the energy use by pressurized air systems (those use only about 10 % of the electric power for final purpose)
  - ▶ Minimizing system leakages (saving potential 5 - > 25%),
  - ▶ Frequency control for reduction of start-up current intensity and stable pressure limits minimizing losses  
(saving potential 10 - 20 %)
  - ▶ Reduction of network pressure from 9-7 bar  
(saving potential 7% for each bar means 14 % for two bar)
  - ▶ Switching off network components and production sites during brakes and in idle times  
(saving potential 5 - 10%)
  - ▶ Recovery of heat resulting from air-compression up to temperature levels > 70 °C  
(recovery up to 50 % of the energy input as „lost-heat“)

# Success stories of energy checks and EnMS

Industry	Timeframe	Energy consump- tion GWh/a	Savings			
			Cost	Electricity	Gas	CO <sub>2</sub>
Municipal waste processing	2010	23	19%	10%	--	3.518 t
Food processing (salted peanuts)	2009-2010	13,2	30%	28%	13%	3.100 t
Shopping centre (mall)	2009-2010	9	2008: 15-20% 2011: +2%	2008: 15-20% 2011: +2%	--	60 t
Synthetic resin plant	2006-2010	25	15%	9%	25%	1.600 t

# Conclusion: How perform a quick Energy Check?

- ▶ **Is equipment ever run without need?** Idling motors at zero load, compressors or coolers running at night time instead of free cooling, loads working against valves to control instead of frequency controlling of loads etc.?
- ▶ **Have a look at all motors,** how long do they operate? Are loads alternating? How old are they? Is drive power in the range of needed one? Could more efficient drives replace old ones? Is frequency control a fast option?
- ▶ **How old are your motor/pump systems?** If older than 7-10 years they might be replaced if working hours exceed 3500/a
- ▶ **Are reductions in the use of pressurized gases or pressurized air an option?** Can the pressure level and leakages be reduced?
- ▶ **How old are lighting systems?** Maybe lighting time can be reduced and bulbs exchanged against LED
- ▶ **How good are your measurement systems?** Are employees able to monitor energy uses any time and adjust loads etc.?

# Solution II:

## 3. Systematic analysis of energy savings potentials

A guided tour in steps 1-6

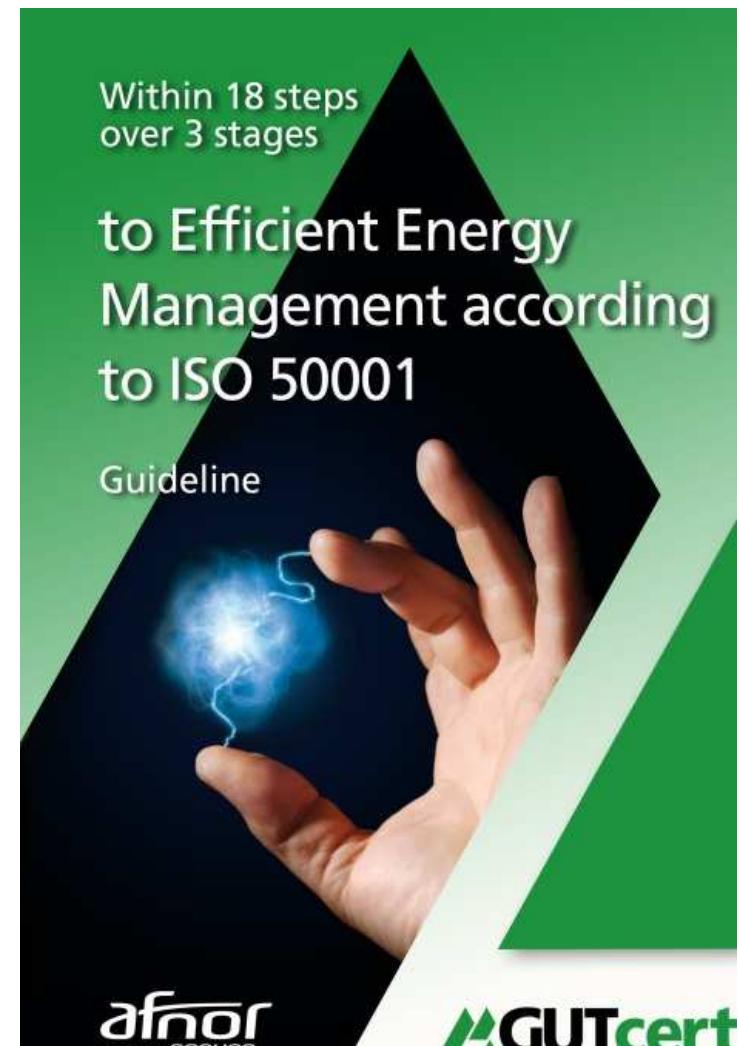
### **Energy analysis/review (ISO and DWA):**

Detailed survey and evaluation of the past and present energy consumption, assessing the significant areas of use to prioritize optimisation measures including considerations of cost efficiency

# Lecture is based on our “GUTcert Energy Guide”

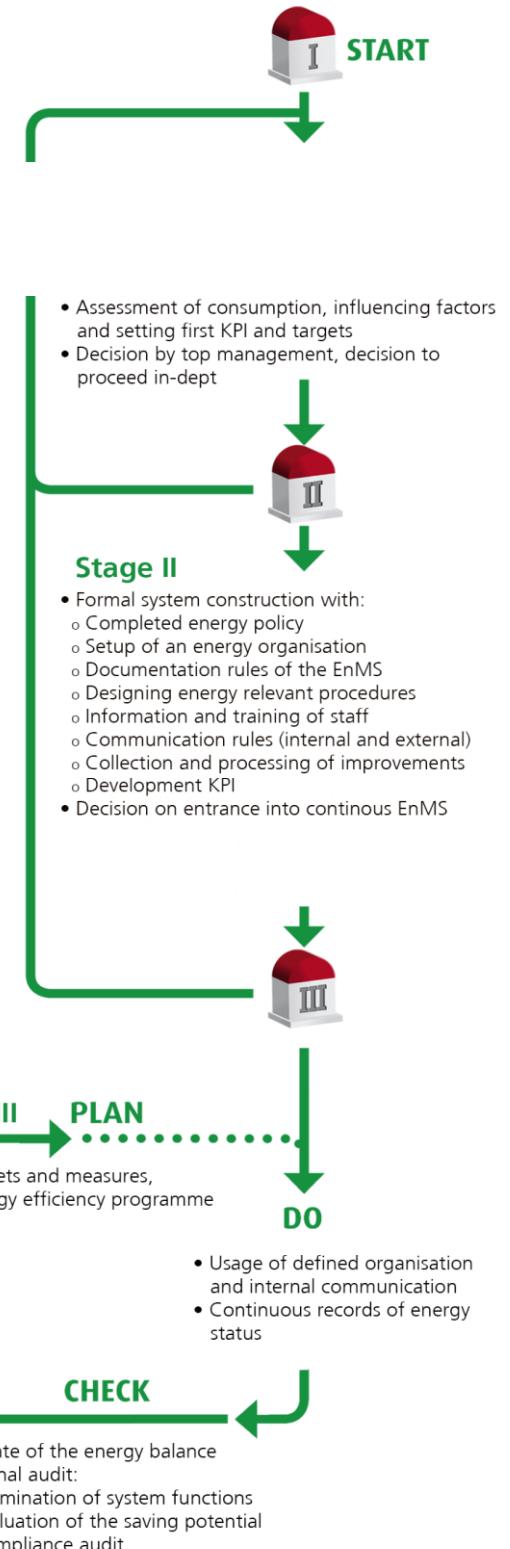
**GUTcert issued its latest revision 4.2 of the “Guide to Efficient Energy Management” - available as free download at [www.gut-cert.de](http://www.gut-cert.de)**

- ▶ Our guide is a tool from practitioners to other practitioners, supporting them to implement a system to save energy efficiently
- ▶ Above all it aims at organisations (including SMEs) to become aware of how to deal efficiently with energy and is based on the daily life in real enterprises.
- ▶ The revised version of the guide ensures "in passing" a systematic introduction as well as complete compliance with the requirements of ISO 50001.
- ▶ available in English, German, French, Russian, Bulgarian, Mandarin and Polish



# A three-stage approach

- ▶ Users of the Guide are led over three stages step by step
  - 1. From the project idea to initial quality assessment and identification of potentials
  - 2. Integration and adaption into the organisation's planning processes
  - 3. Introduction of a continuous improvement cycle
- ▶ Each stage is a consistent entity approached one after another:
  - ▶ Stage 1: analysis and Identification of technical energy-saving potentials
  - ▶ Stage 2: survey of organisational potentials to save within the structure
  - ▶ Stage 3: implementing a management system that could be certified any time



# Stage I: Systematic Analysis of energy savings potentials

- 
- Step 1:** Management decision to invest time and resources into an energy efficiency project and to assign responsibilities
  - Step 2:** Making a systematic project planning what to do - may be even in parallel
  - Step 3:** Definition the system boundaries (!)
  - Step 4:** Evaluation of the historic data base, measurements and consumption calculations
  - Step 5:** Setting energy baselines, energy review, forming of first KPI, define first objectives, setting targets and making an action plan
  - Step 6:** Review and assess results and decide action plan with investments in measures by top management

# Step1: Management decision to start

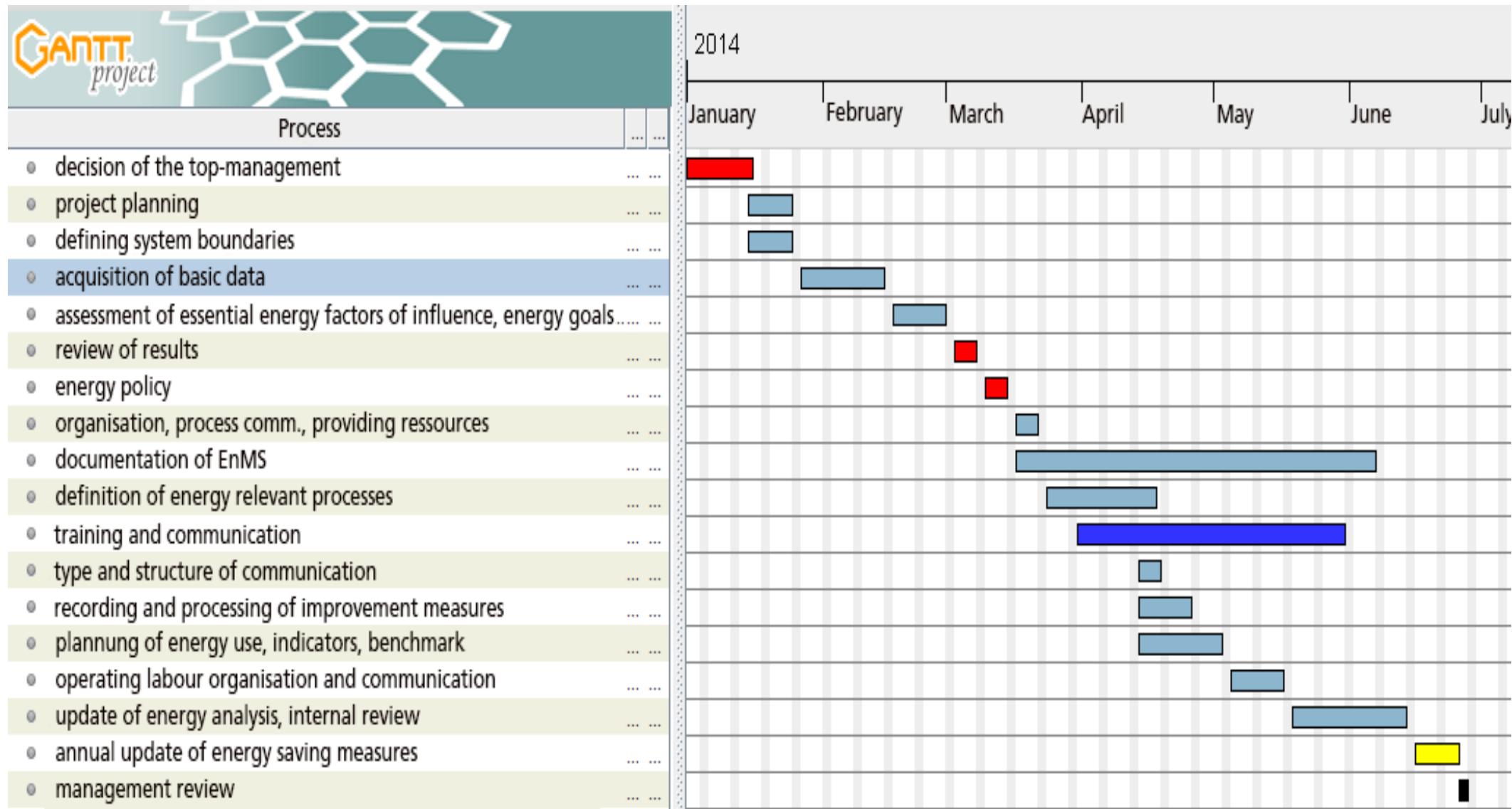


Decision of the board/ CEO to start activities for a systematic Energy management should include at least:

- ▶ A commitment to analyse and improve the current situation
- ▶ Provision of necessary means:
  - ▶ Installation of a project management (responsibilities)
  - ▶ Establishment of basic communication structures
  - ▶ Project deadlines

# Step 2: Planning the project systematically

Setup a Project Schedule to coordinate activities and necessary resources



# Step 3: System boundaries and energies used

## Conducting an energy balance – the first important step!

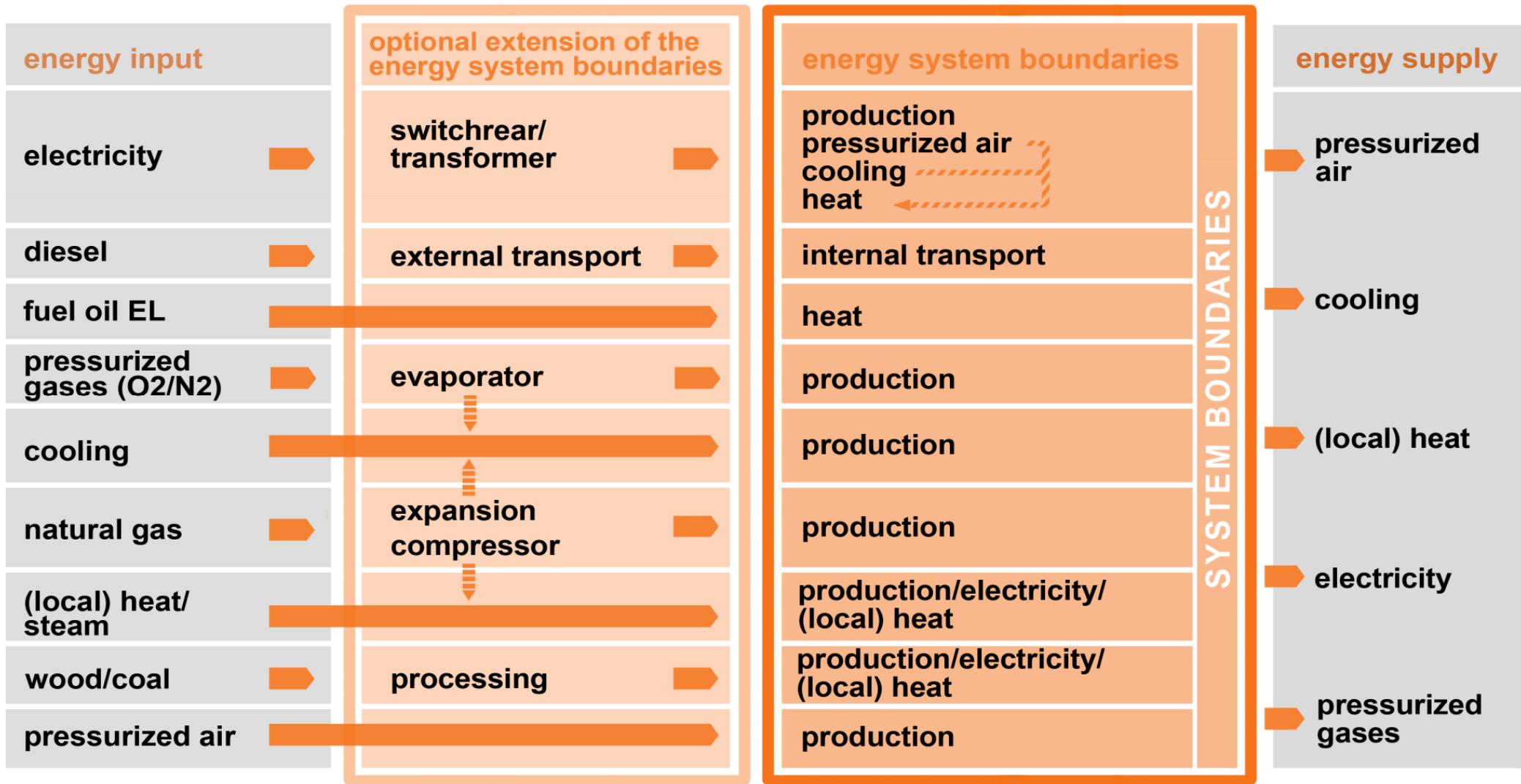
- ▶ **Define system boundaries:** Prerequisite for a summary of all employed energies
- ▶ Prepare an energy-costs and CO<sub>2</sub>-balance - absolute and relative

Energy used / Energy source	Quantity [MWh/ a]	Share of total quantity [%]	Costs [€/ MWh]	Share of total costs [%]	CO <sub>2</sub> -Emissions [t]	Share of total CO <sub>2</sub> [%]	Measuring system/ Measuring location / Accuracy

- ▶ Compile ALL energy inputs - within balance frame  
E.g. : Electricity, gas, (district) heat, oil/diesel, coke/coal, bio- and Substitute fuels – also compressed gases and cooling water!
- ▶ List all energies in comparable units , e.g. kWh/ MWh etc. and determine ratios
- ▶ Do the same with cost for economic comparison and with CO<sub>2</sub> for environmental assessment
- ▶ Do not forget to consider if (and how) energy leaves balance frame (as product, as waste, as waste heat, or as energy supply for neighbours)

# Step 3: Define system boundaries

- ▶ Define system boundaries in order to determine the precise scope of the assessment ... (attention transmission).



# Step 3: Get a detailed consumption overview

- Assign energy use in a balance to energy consumption (Attention: Consider line and transformer losses), i.e. :

Energy consumer				Energies consumed E1, E2,... [kWh/€/ CO <sub>2</sub> /%)				Waste heat (temperature)	Measurement system/ type	Accuracy
No.	Plant/Facility/Part	Year of construction	Power input [kW] (Capacity)	E1	E2	E3	Σ			

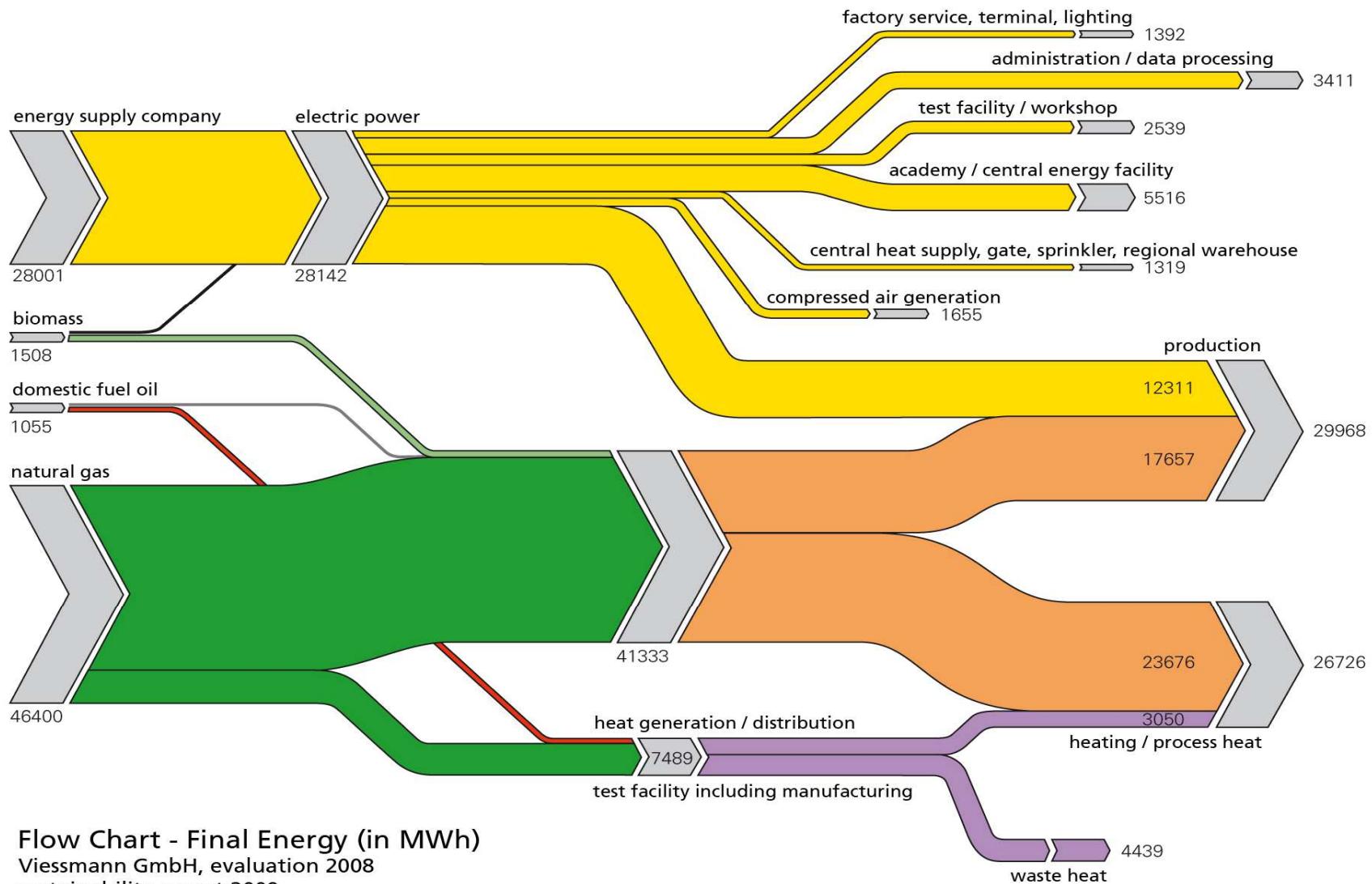
- ▶ **Compile ALL consumers** of energy within balance frame
- ▶ **sorted them by type & magnitude of energy consumption** (installations may use electricity, compressed gases, heating/cooling, etc. at once)
- ▶ **Consider also energy conversion** (internal generation, compressed air...)
- ▶ **Compare energy use and relatable energy consumption:** Does it match? (95% would be good as line and transformer losses have to be considered)

# Step 4: Evaluate data base & measurements

- ▶ **Energy consumption:** - measure - calculate – estimate!
- ▶ **Determination of total energy used** is usually simple (calibrated main meters, standards for CO<sub>2</sub>-calculation, costs obvious)
- ▶ **Analysis of energy consumption** is fare more complex - but brings in first successes immediately!:
  - ▶ Often single measurements with data available (virtual measurements)
  - ▶ Clip-on instruments help (record operating status and calculate from there)
  - ▶ A good estimate may be better than poor measurement
- ▶ **Measuring accuracy** adopt to consumption /bigger=more precise
- ▶ **Consumption profile** often key to success
- ▶ „**Consumption Baseline**“ to be determined during shutdowns
- ▶ Early planning of better instrumentation, especially automatic recording devices and a (graphical) evaluation!

# Step 4: Evaluate consumption patterns

## ► Example of a graphical analysis of the energy consumption



# Step 4: Evaluate existing 'energy-organisation'

## Gather existing organisation and communication structure

- ▶ In almost all organisations, are already (some) organisational procedures and responsibilities for energy management established, be it only the obligation to check energy bills against meters on site or to determine maintenance intervals...
  - ▶ Who is already getting a hold of which kind of energy consumption data (as "habit" of maintenance shops or organised)?
  - ▶ Who receives those figures, data and facts of the energy consumption to be checked if appropriate, or for evaluation?

# Step 4: Evaluate existing legal requirements

## ► Ascertaining legal commitments and further demands (Compliance)

1. Collection of all relevant legal provisions, municipal regulations, and organisational commitments, etc.
2. Identification of those regulations that (might) really apply to the organisation
3. Listing the details of applying legal provisions and regulations

Nr.	Law/ regulation/ ordinance	Applicable Requirement	Affected process / plant	Implementation responsibility
1				

4. Comparison of daily procedures with all provisions and regulations of the register (inducing of actions if necessary)

► Summarize all this information to a (first) energy report

# Step 5: Assess energy consumption pattern

**Assessment of energy consumers, recording options for savings, benchmarks**

- ▶ Allocate all types of energy input (electric power, gas, coal, heat (&cold), diesel, pressurized air, etc.) to all consumers (equipment or processes) summing up to total energy use/unit
- ▶ Sort customers by total consumption, total energy cost or total environmental impact, by type of energy, specific pattern of consumption (load profile, options to influence etc.),
- ▶ Benchmark consumers, internally and -if possible- externally with specific industry sector
- ▶ Determine general drivers for consumption (e.g. raw material, weather conditions, shift schedules, production plans etc.)
- ▶ Optimise savings, analysing „ROI“ and „amortisation“ (use short term savings to pay for long term measures)

**This way enjoy saving energy!**

# Step 5: Set priorities for savings

- ▶ Example for an analysis surveying the influencing factors for consumption via a decision matrix
  - ▶ - criteria with strong influence can be marked by numbers, colours (strong- medium-low) etc.

e. aspect \ criteria	consumption	consumption fluctuation	planned consumption	costs	potential Savings	compliance status	environm. pollution	implement. time	dev. from benchmarks	influence consumption
consumer 1	1	3	2	2 (electr.)	1	no need for action	1	3	3	3
consumer 2	3	None	3	2 (gas)	3	need for action	3	2	1	2
consumer x	2	2	1	3 (electr.)	2	2	2	1	2	3
legal requirement	1	1	2 cleaning conditions	3	2	need for action	2 (internal consulting)	3	1	1
work capacity	3	3	3	3	2	none	2	2	3 (bad)	2
maintenance	3	1	2	2	3	1	3	1	3	3
shift system	2	2	2	2	1	no need for action	1 (internal consulting)	1	2 (better system)	3
annual mean temperature	3	1	2	2	1	none	2	none	1	1

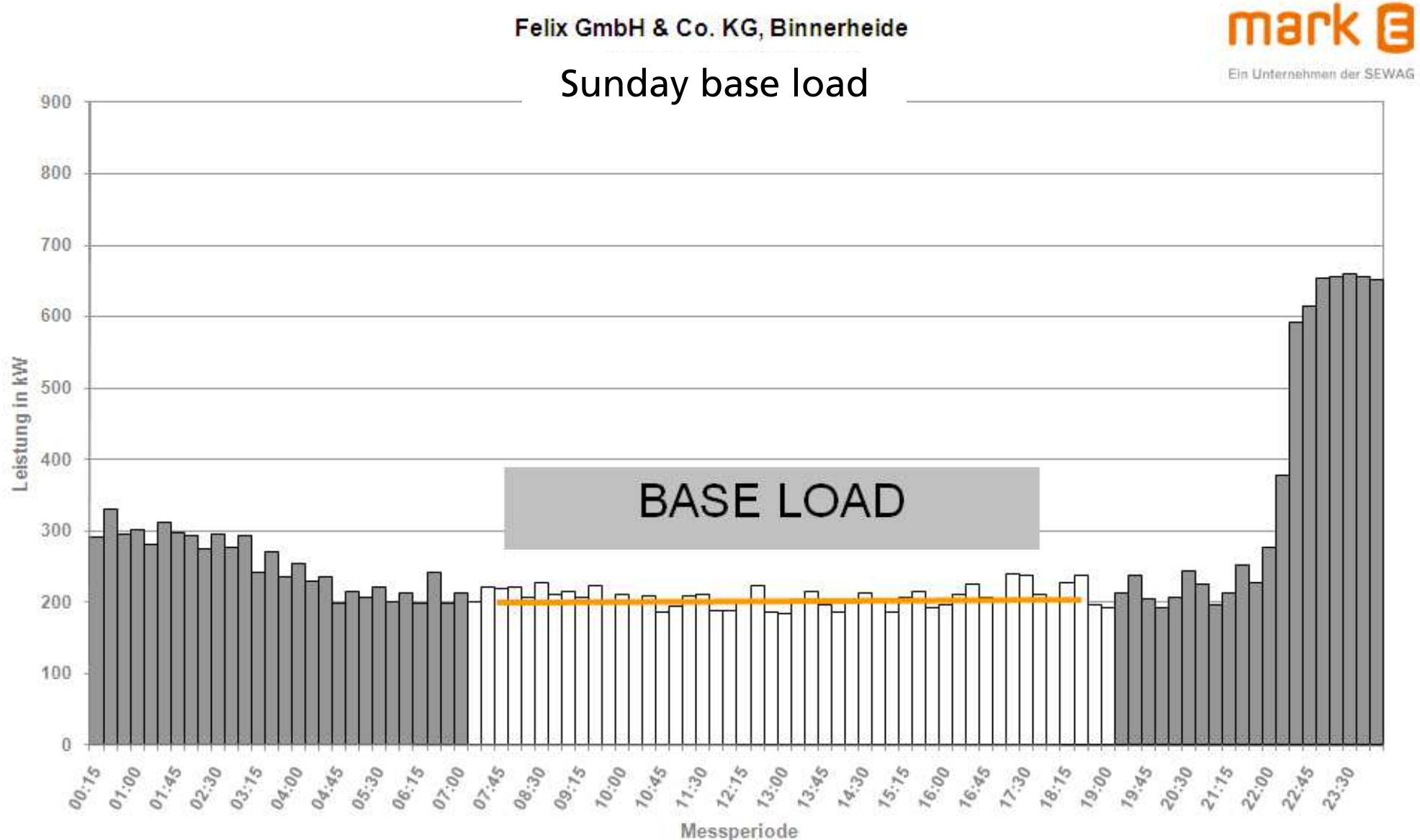
3 =strong influence, 2 = medium influence, 1 = low or no influence

# Step 5: Define first action plan with measures

## ► Examples of first goals for Energy savings from action plan

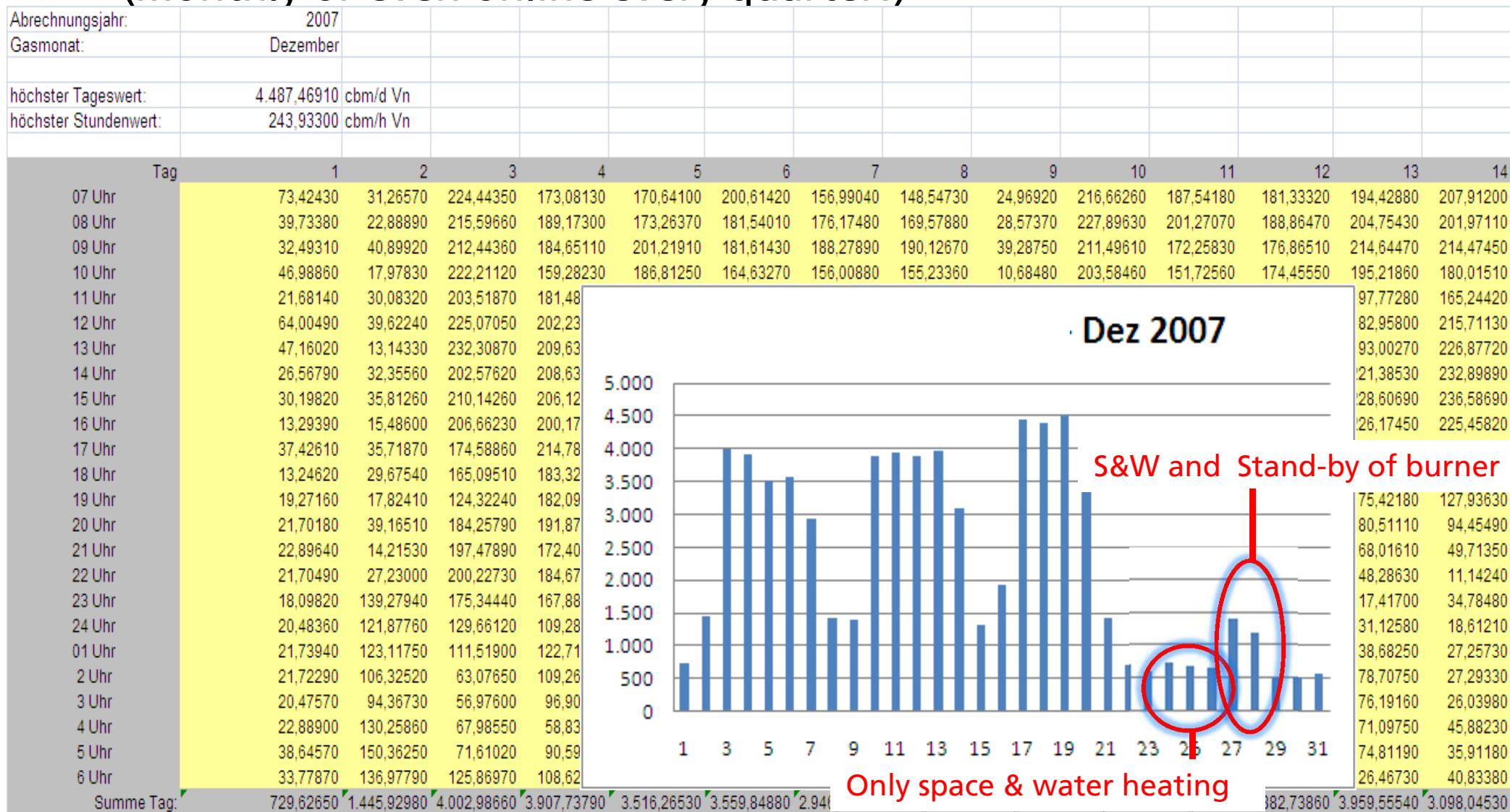
Saving goal	Measure(s)	Cost in €	CO <sub>2</sub> -Saving	Amortisation [a]	Responsibility	Deadline
Electric power saving of 37.400 MWh	Optimizing control systems and replacement of old transformers	3.150 Mio.	16.800 t	< 2	Technical planning	05/20xx
Reduction of Consumption of 690 MWh	Decline of diesel use by 5% employing waste fats instead	0	185 t/ a	instantly 64.000 €/ a	Head of production	07/20xx
Reduction of electric power by 74 MWh	Only allow pumps to run in on automatic	0	48 t/ a	instantly 6.500 €/ a	Technical planning	04/20xx
Reduction of electric power by 50 MWh	Reduction of air pressure for pressurized air by 1 bar	0	31 t/ a	instantly 6.150 €/ a	Technical planning	03/20xx
Reduction of electric power by 350 MWh	Feeding electricity from own hydropower use	100.000	200 t	< 3 35.000 €/ a	Technical planning	04/20xx
Electric power saving of 1.000 MWh	Reduction of losses within the net for pressurized air by condensate drainage (not closing)	10.000	570 t	< 0,2 55.000 €/ a	Head of production	11/20xx
Reduction of natural gas by 300 MWh	Reduction in dryer capacity by 50 %	0	600 t	instantly 8.100 €/ a	Head of production	05/20xx

# Example: Collection of energy data – base load



# Example: Collection of energy data – load profiles

- ▶ Providers often have load profiles available for power and gas (monthly or even online every quarter!)



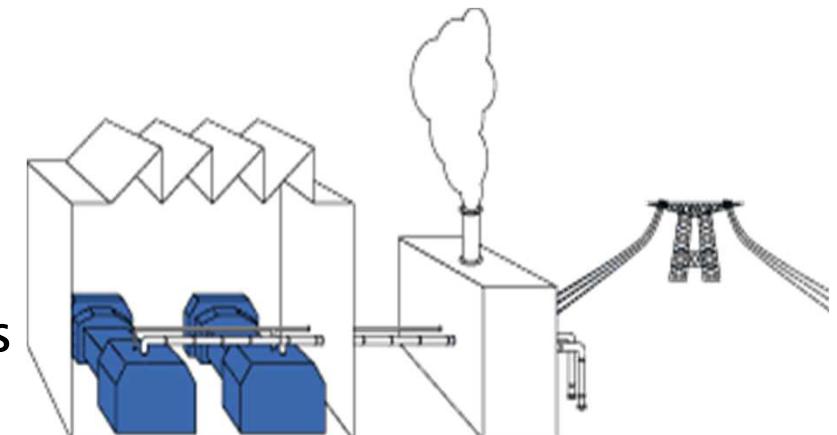
# Energy review – energy consumption



- ▶ **Switch Equipment off**
  - ▶ if not needed (this applies to all energy sectors)
- ▶ **Adapt to Requirements, control levels and flows**
  - ▶ process conversion, e.g. substitution of compressed air or steam
  - ▶ Adapt:
    - ▶ temperature and pressure levels (heating, cooling, compressed air)
    - ▶ air change rates
    - ▶ illumination level
    - ▶ process control (for better visibility and optimisation)
- ▶ **Heat Recovery**
  - ▶ Sources: exhaust air, cooling water, processes
  - ▶ Methods: energy balance, pinch-analysis
- ▶ **Electric motors**
  - ▶ use energy efficient motors
  - ▶ select motor size according to actual demand
  - ▶ use variable speed drives (vsd)
  - ▶ reduce idle- /partial-load operation losses

# Energy review – energy distribution

- ▶ **Switch-off pumps, valves...**
  - ▶ Example: heating circuit in summer
- ▶ **Supply of heat transfer stations, pressurized air networks**
  - ▶ automatic shutdown at end of shift
- ▶ **Distribution of sub-areas**
  - ▶ sections with different requirements (temperature, time) can be switched off separately if circuits are separated
- ▶ **Reduction of Losses**
  - ▶ efficient leakage fixing (e.g. compressed air, steam)
  - ▶ thermal insulation of heating- and cooling pipe networks
  - ▶ compensation of watt-less current
- ▶ **Reduction of Transportation Energy**
  - ▶ control of pumps
  - ▶ optimisation of hydraulics
  - ▶ optimisation of existing pipe networks
  - ▶ change of media



# Energy review – energy generation

- ▶ **Steam Boiler and Heating stations**
  - ▶ minimise exhaust gas losses (e.g. economiser)
  - ▶ reduce stand-by-losses (e.g. performance modulation, sequenced actuation of boilers)
- ▶ **Combined Heat and Power generation**
  - ▶ combined heat and power plants – combustion engines (CHP)
  - ▶ steam turbines/-motors
  - ▶ fuel selection (natural gas, bio diesel, biomass)
- ▶ **Generation of chilled/ cold water**
  - ▶ free Cooling
  - ▶ control-/hydraulic system
  - ▶ chillers as heat pumps
  - ▶ heat recovery
- ▶ **Compressed Air System**
  - ▶ Control of pressure level
  - ▶ fix leakages
  - ▶ heat recovery



# Energy review - energy Supply

## ► Delivery Contracts

- ▶ optimisation of procurement strategy
- ▶ Adjusting contracts to actual demand
- ▶ improve conditions (price, basis of accounting)

## ► Energy Related Invoices

- ▶ adjusting terms of contract and actual accounting
- ▶ optimisation of energy taxes and dues
- ▶ Analysis of consumption

## ► Reduction of Peak Loads

- ▶ Analysis of load curve  
(electricity and natural gas)
- ▶ Load management  
(organisational, technological)



# Step 6: Review of Top Management

In a management meeting all relevant figures, data and facts are presented, discussed and clarified (energy review)

Following decisions must be taken in the review (at least):

- ▶ Formulation of a first **energy strategy** (energy policy etc.)
- ▶ Determination of **significant factors influencing the energy consumption**
- ▶ Deduction of recognized improvement measures (goals, targets measures) shaping an **action plan** for the near future
- ▶ Definition of an **organisational structure** suitable for processing goals, collecting data and the communication of results (energy manager, energy representative, energy team)
- ▶ Decision on further procedure:
  - ▶ Position the system on a more formal foundation and go on to Stage II?
  - ▶ or simply update of the basic facts annually and remain at Stage I for the moment?



# First result usually: Measure!

- ▶ The first result of a review, i.e. the first goal of an energy action plan is usually the decision to install further, different or better measurement equipment
- ▶ recently a lot of less expensive but still precise measurement devices where developed to meter the different media involved
- ▶ these guarantee not only measurements with a decent quality but also data with high temporal resolution
- ▶ which means to employ good storage utilities (data logger) to capture all this data and to prepare it for further investigation and assessment
- ▶ especially measurements with higher resolution over time (load curves) often show important improvement potentials

# Measuring devices

- ▶ balances
- ▶ ferraris counter for power
- ▶ clip-on ammeter
- ▶ water meter
- ▶ ultrasonic flow meter
- ▶ gas meter
- ▶ calorimeters
- ▶ engine hour meter (compressors)
- ▶ network analyzer
- ▶ IR-cam



*Tip: even if there is no counter, consumption can be estimated or calculated ! (example: lighting = lamps x h, drives = power x h)*

# Collection of energy data – types of meters

- ▶ reading of stationary existing counters  
(requirement: available pulse; sometimes switch relay necessary)
- ▶ direct Bus counter (M-Bus)  
power: extra pulse converter necessary  
Advantage: more information (frequency, single phase, cos phi, ...)



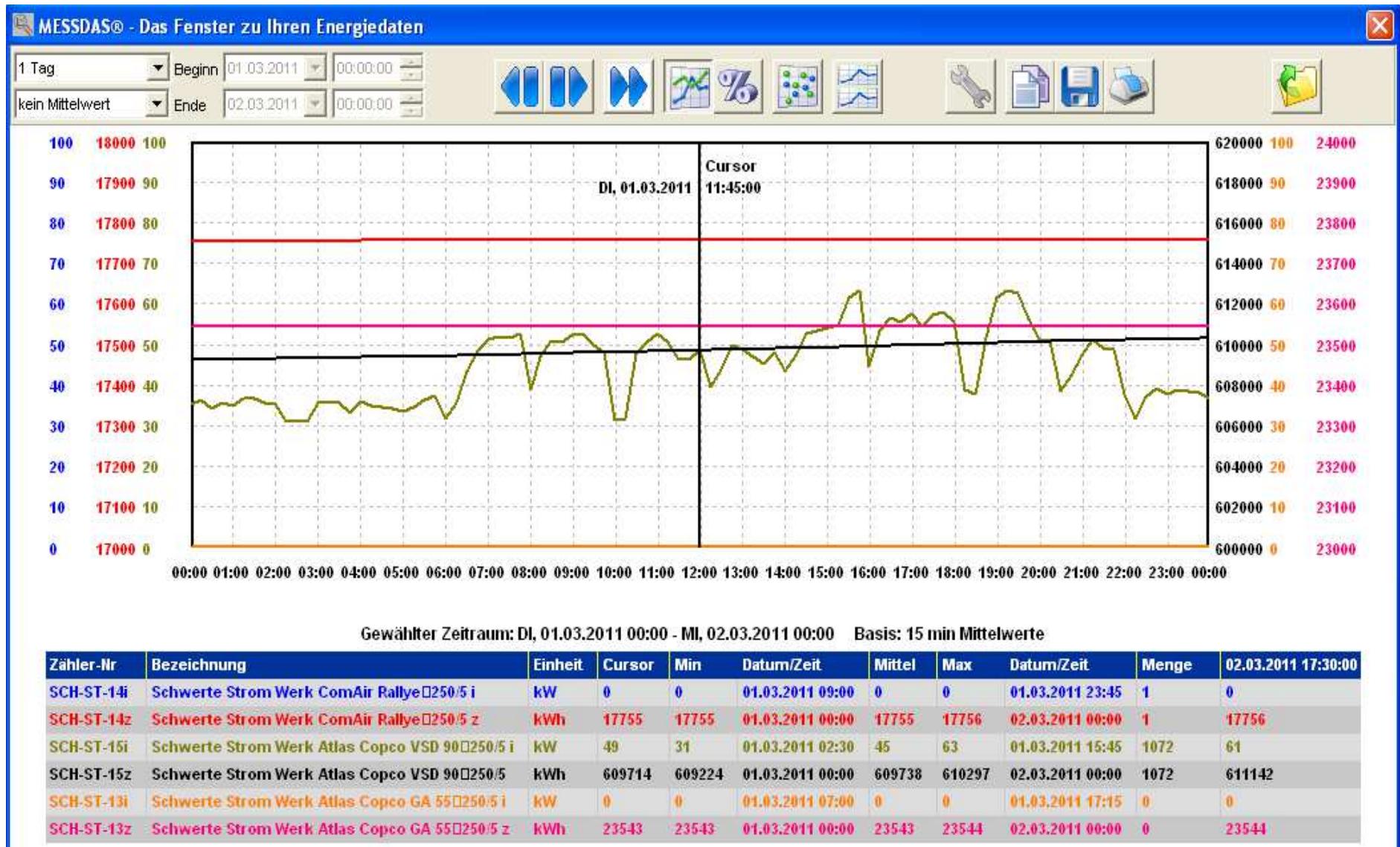
photo: NZR

photo: Actaris



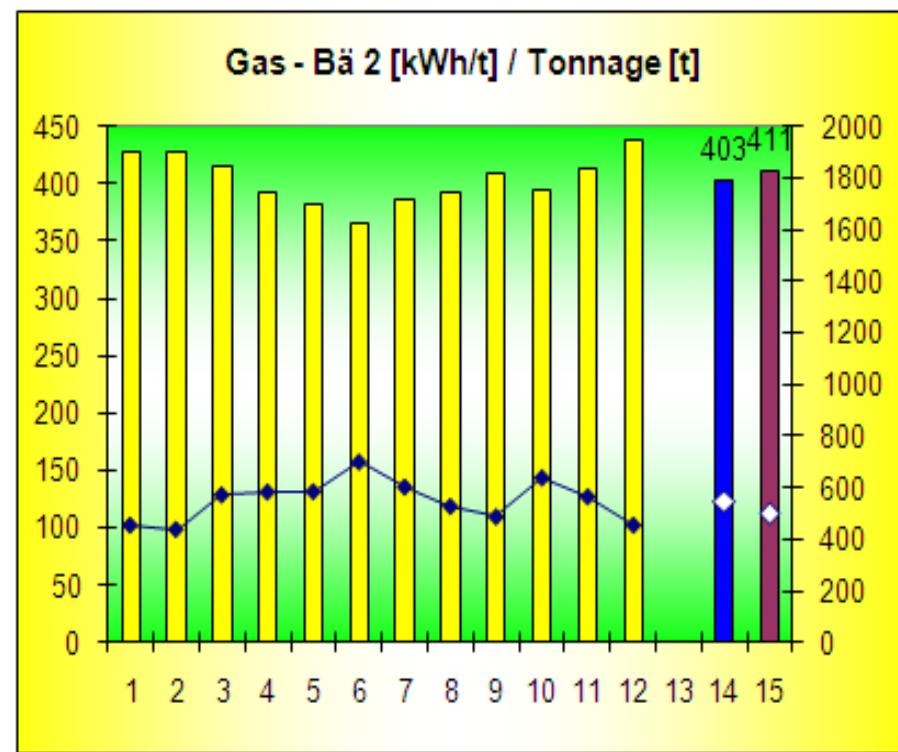
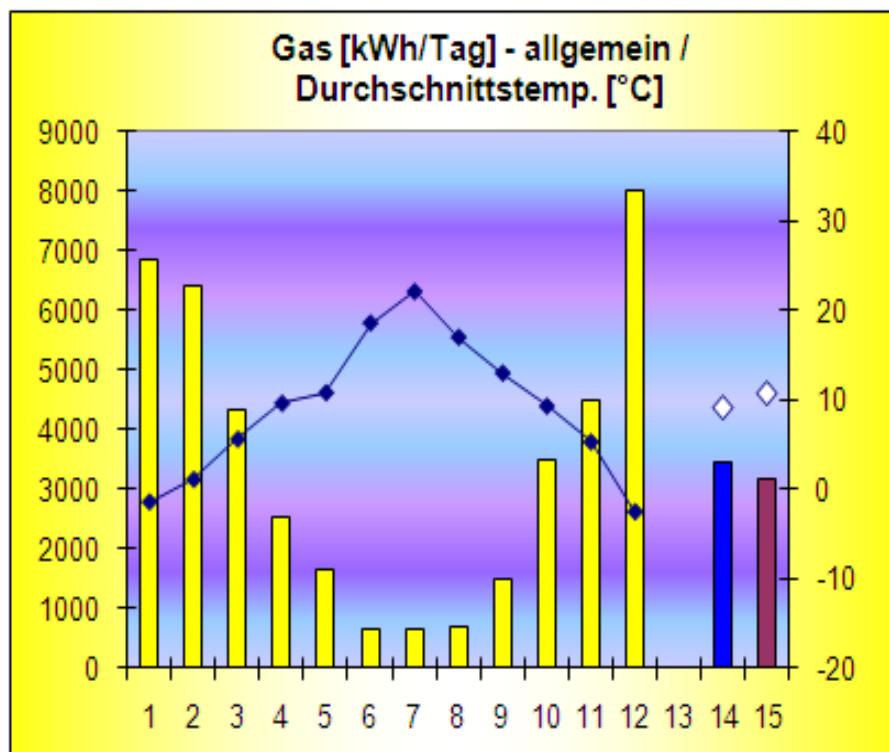
# Assessment of temporal energy consumption

## Grafical discription of Energy consumption



# Assessment of energy consumption - visualizing

- ▶ Find and communicate key indicators by combination of Energy Values with production volume, time or temperature

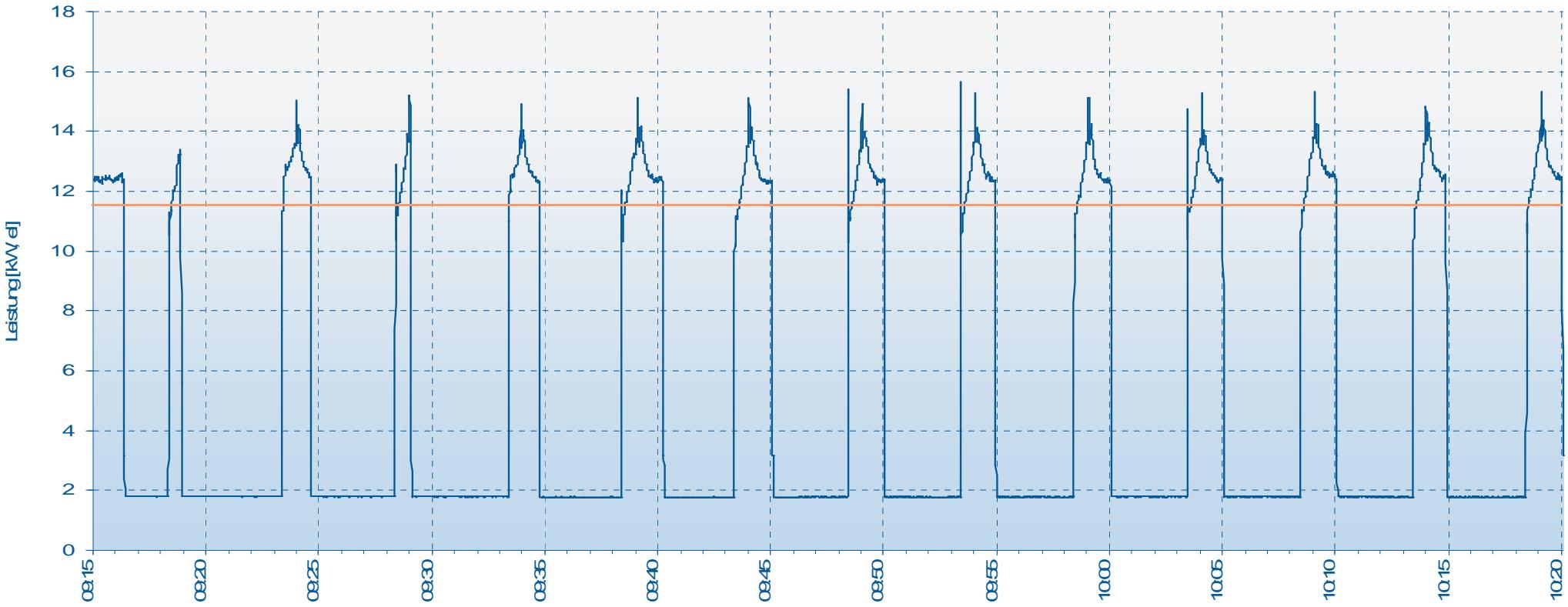


# Example: Assessment of consumption – internal benchmark

- ▶ Internal (external) Benchmark: important tool do identify energy saving potentials
  - ▶ Why does machine A needs less energy than B?
    - ▶ different technology
    - ▶ year of construction
    - ▶ technical status
    - ▶ efficiency class
    - ▶ regulatory (external requirements)
    - ▶ ...

# Example: Assessment of consumption – chiller dimension, tailored to demand?

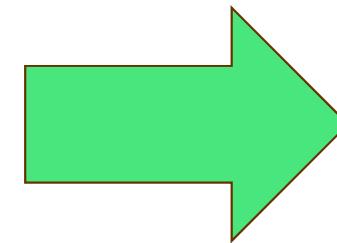
- ▶ High switching frequency caused by insufficient dimensioned storage buffer and oversized chiller
- ▶ increased wearing of the chillers at 100.000 starts a Year (12 starts per hour)



# Assessment of energy consumption – energy aspects

- step 5 from GUTcert Guideline (realisation Felix)

Aspekt	Erdgas	Strom	Kosten aus G&S	CO2 aus Strom & Gas
Bäckerei 1	31%	7%	18%	21%
Bäckerei 2	29%	14%	21%	21%
Rösterei	25%	7%	15%	17%
Space & Water	15%	?	7%	9%
Biowäscher	-	14%	8%	4%
Druckluft	-	8%	4%	2%
Verwaltung (incl.)	Teil von S&W	1%	1%	0%
Verpackung	-	10%	6%	3%
Beleuchtung	-	22%	12%	6%
Vakuumpumpen	-	7%	4%	2%
weitere - in Summe <10% keine weiteren bedeutende Aspekte				
<u>Summe</u>	<u>100%</u>	<u>90%</u>	<u>95%</u>	<u>85%</u>



Action/Future plan  
1, 3, 5 and 10 years

# Assessment of EnConsumption – EnAspects

- step 5 - GUTcert Guideline (realisation Felix)

Aspekt	Erdgas	Erdgas kWh/t IST	Erdgas kWh/t IST	Strom kWh/t IST	Strom kWh/t 2009	Veränd. Strom	Strom kWh/t theo.	Pot. St theo.
Bäckerei 1	31%	185		19	19	0,0%		gering
Bäckerei 2	29%	403		86	90	-4,4%		mittel
Rösterei	25%	246		32	39	-17,9%		mittel
Space & Water	15%							-
Biowäscher	-			15	15	0,0%		hoch
Druckluft	-			0,13 kWh/m³	0,13 kWh/m³	0,0%	0,1 kWh/m³	30%
Verwaltung (incl.)	Teil von S&W							gering
Verpackung	-							gering
Beleuchtung	-							mittel
Vakuumpumpen	-							
weitere - in Summe <10% keine weitere								
<u>Summe</u>	<u>100%</u>							

# 4. Organisational structure to detect and develop savings effects

Step 7-8

## Stage II: Integration of Energy Management into the whole organisation

Step 7: Definition of a consolidated Energy Policy

Step 8: Organisation, communication of procedures,  
provision of resources



# Step 7: Definition of a consolidated Energy Policy

An Energy Policy is the comprehensive objective of the management

- ▶ General scope and path of the EnMS
- ▶ Defining the basis for the saving activities

Minimum requirements:

- ▶ appropriate to the nature and extent of energy use
- ▶ scope (goals) for detailed energy targets and measures
- ▶ regular reviews
- ▶ commitment to continual improvement in energy efficiency,
- ▶ commitment to compliance with applicable legal (and other) obligations with regard to energy aspects,
- ▶ made known to all persons working for and on behalf of the organisation
- ▶ accessible to the public  
(Requirements of DIN EN 50001)

# Example for an Energy Policy

## ► Example of an Energy Policy – H.C. Starck GmbH

H.C. Starck GmbH advocates an energy policy that is in full compliance with statutory provisions and the voluntary agreements of German industrial associations as well as with the requirements of ecology and economics

In line with our commitment to a careful handling of non-renewable raw materials and to a sustainable climate protection, an efficient use of energy is essential will also contribute to a long-term improvement of our competitiveness

We will achieve efficient utilization of energy through the continuous improvement of our processes by making use of state-of-the-art technologies.

For the operational implementation of its energy policy, H.C. Starck appointed an Energy Manager, who will coordinate the worldwide activities to minimize the use of energy by actively involving all employees. He will receive all the necessary financial and human resources to coordinate the company's energy management

Among the main duties of energy management are the systematic recording and assessing of energy fluxes and then ascertaining and implementing the respective energy-saving measures. All steps to increase energy efficiency will be continuously monitored

Energy management will be supported by the introduction of a system that will be integrated into the structure of the already existing management system

Goslar, March 2013

# Step 8: Organisation, communication & resources

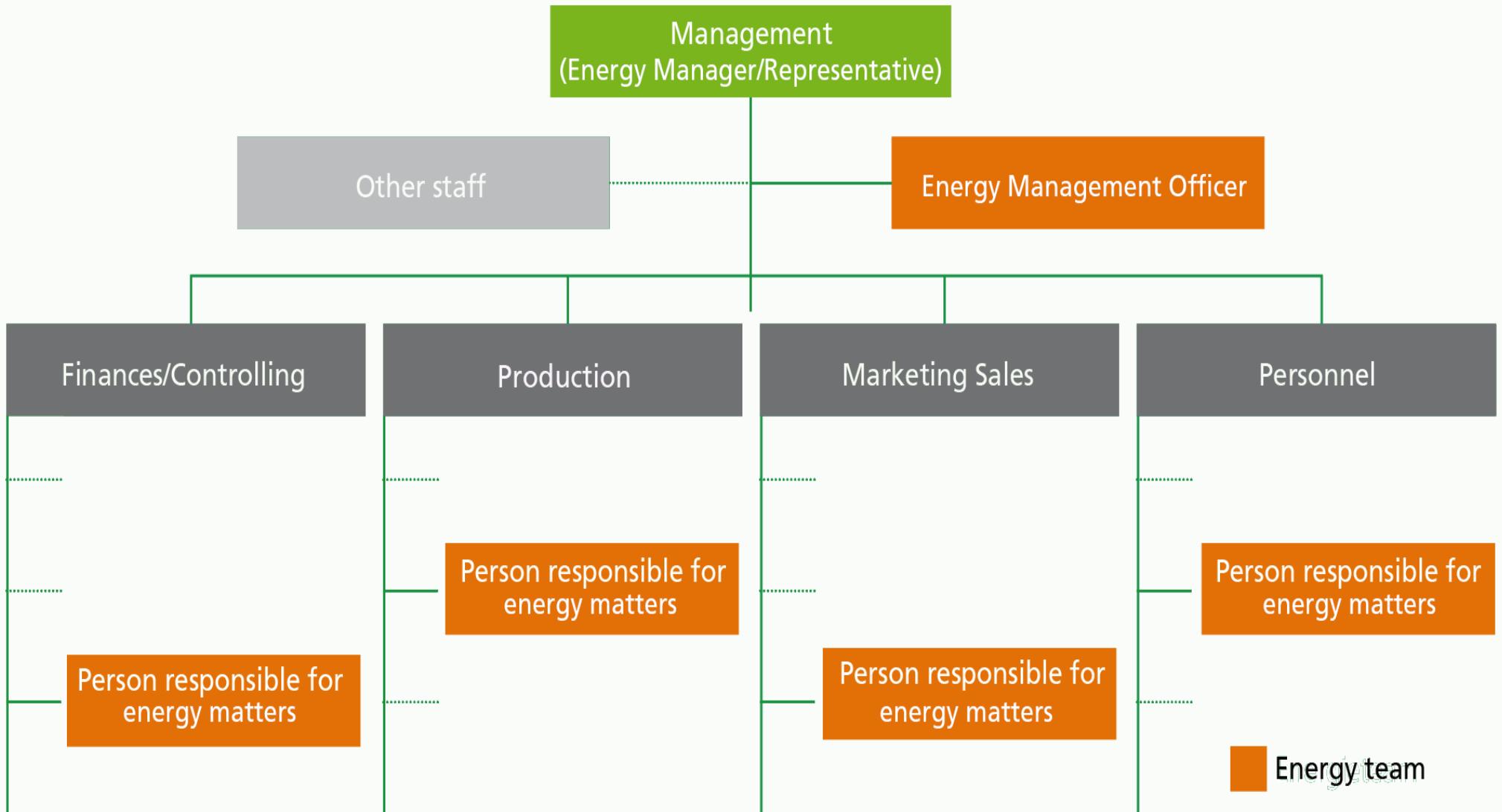
- ▶ Example: Documentation of the Energy Management - displaying the organisation as a matrix of responsibilities

Available roles:

R - responsible  
A - assistance  
I - information

	Energy officer	Energy team	Top management	Sales management	Production management
Data collection and monitoring	R	A I		A	A
Energy report	R	A I	I		
Energy management programme	A	I	R		
Evaluation	A	R	R		
Training and awareness	R A	A I	I	R	R
Purchase of energy efficient components	A	A I	I	R	
Technical improvement measures	A	A I	I	R	R
Energy input in production	A	A I	I		R

# Step 8: Organisation, communication & resources



# 5. Systematic managed search for energy savings potentials

Steps 9-14

## Stage II: Integration of Energy Management into the planning processes



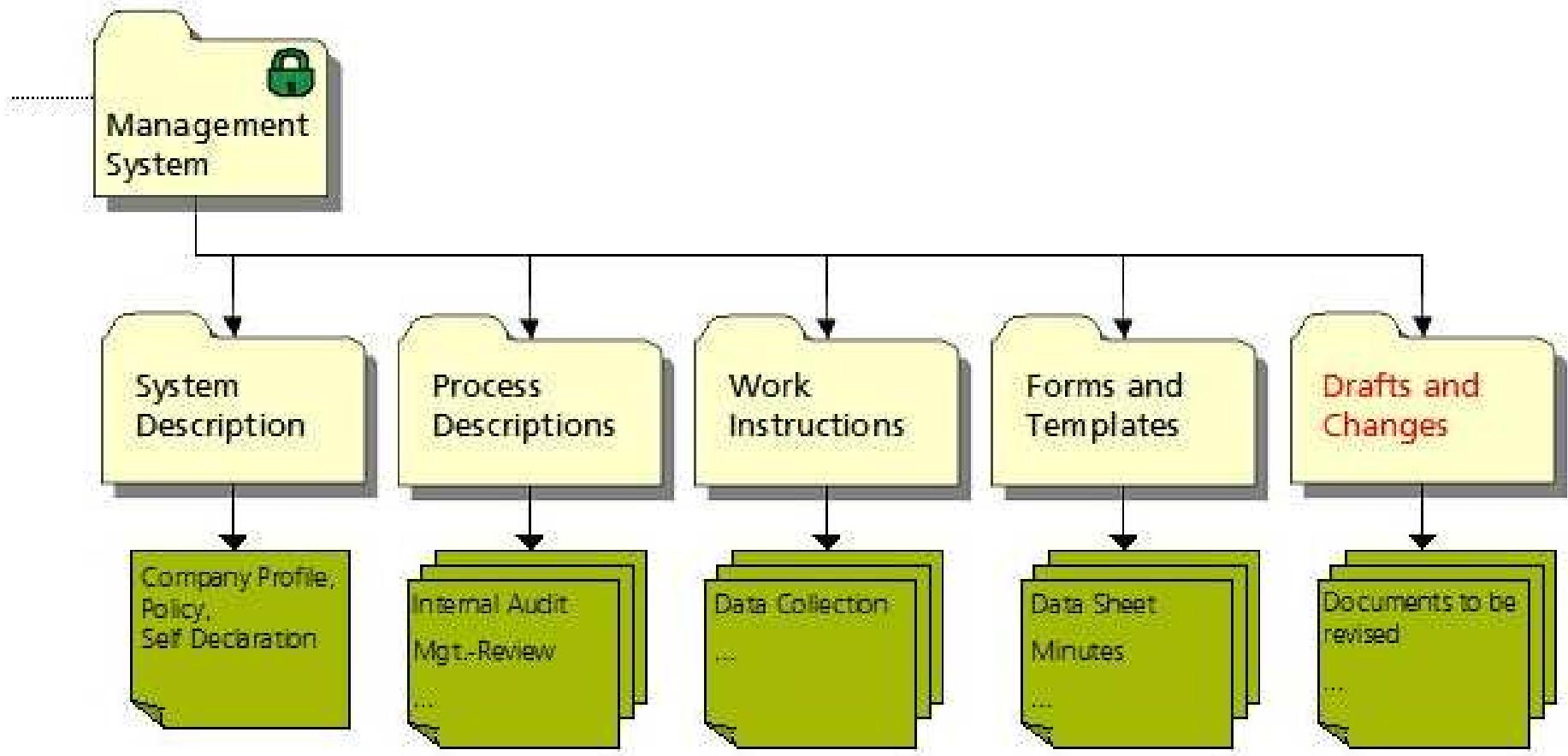
- Step 9:** Documentation of the EnMS (required documents and records by ISO 50001)
- Step 10 :** Designing energy relevant processes
- Step 11:** Awareness, skills and training
- Step 12 :** Way and structure of communication
- Step 13 :** Collection and control of improvements
- Step 14:** Energy performance indicators (EnPI), Benchmarking and energy planning



# Step 9: Documentation of the EnMS

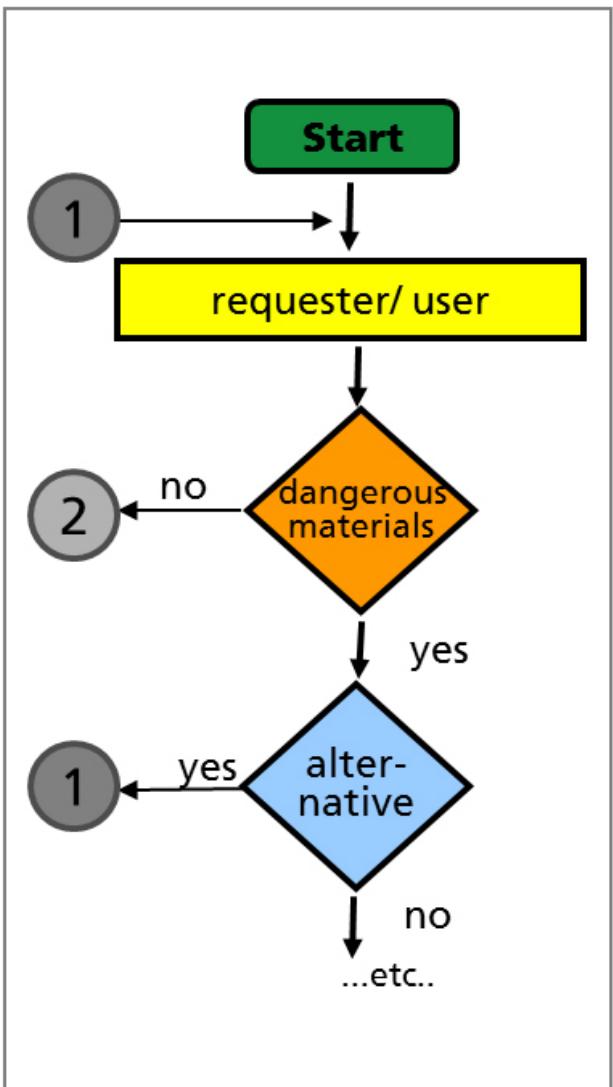
Documentation of EnMS core elements –  
only that which is documented can be improved !

- ▶ Determining the type of documentation
- ▶ Example of a system structure



# Example: Documentation of the EnMS

Process scheme



Responsibility Matrix

		Executive Board			
		Technical Management	Financial Management	Administration/ Procurement	EMS-Manager
Tasks	R - Responsible execution D-Duty to cooperate I-Information	Employees			
		I	R	D	DD
Determination and documentation of the environmental impacts with new and changed facilities		R	D	I	I D
Granting external document access					
Keeping a list of residuals		I	I	D R	D
Keeping a record about the whereabouts of the residuals		I	I	D R	
...etc.					

# EnMS documentation as required by ISO 50001

**Chart:**  
obligatory  
documents  
and records  
for ISO  
50001

Documents of the EnMS	Records on/ about
Documentation of the EnMS 4.1 a/4.5.4.1	Appointment of an energy manager and energy team 4.2.1 b/(4.2.2)
Scope of application and system boundaries 4.1 b	Results of the energy evaluation 4.4.3
Energy policy (4.2.1 a)/4.3 g	Current energy starting point 4.4.4
Method for an energy planning process and decision regarding its implementation 4.4.1	Training requirements/training plan for employees and all those working with a view to energy demand in their name 4.5.2
Methodology and criteria for the „Energy Evaluation“ 4.4.3	Results of the design of buildings, facilities and processes 4.5.6
Methodology for determining and updating the EnPIs 4.4.5	Results of the monitoring and measurement of the main features of their activities with an influence on their energy performance  Calibration and other measures to demonstrate reproducibility and accuracy of the measurements  Results of the examination of the major deviations in energy-related performance 4.6.1
Strategic and operative energy goals with action plans for pursuit 4.4.6	Results of the compliance evaluations 4.6.2
Decision as to whether the energy policy or the EnMs should be communicated externally 4.5.3	Results of the internal audit 4.6.3
Define energy purchasing specifications 4.5.7	Corrective and preventive measures (plan) 4.6.4 e
Plan for the energy measurement 4.6.1	Amongst those elements necessary to demonstrate 4.6.5  1) Conformity of the EnMS with the standard 2) Results of the energy-related service
Audit plan 4.6.3	Results for the management review 4.7.1

# Step 10: Design and content of energy relevant processes

- ▶ Determination and description of activities that have a significant influence on the energy consumption in order to define the present “best practice” known...  
... and thus in future be able to systematically improve processes
- ▶ This for example includes specifications for:
  - ▶ defined plant operating standards (heating cycles)
  - ▶ maintenance and service intervals and tasks
  - ▶ organisational arrangements like shift plans
  - ▶ facility management
- ▶ Also consideration of significant energy related processes like:
  - ▶ the **design of processes**, equipment and buildings
  - ▶ **procurement tasks** like selection of energy efficient products and installations, energy efficient raw materials and services (**supplier information** on preferring energy efficient products)
  - ▶ **Research and development of energy efficient products**

# Purchasing: Remember life cycle costs /TCO

- ▶ Example Lighting
  - ▶ Investment 15 % (conventional) - 40 (LED)
  - ▶ Maintenance / servicing 10-15 %
  - ▶ Use of electricity 70 % (conventional) – 50 (LED)
- ▶ Example electric drives
  - ▶ Investment 2-7% (depending on annual use)
  - ▶ Maintenance / servicing 3-7% (depending on working environment)
  - ▶ Use of electricity up to 95%!
- ▶ Example Pumps: similar to plain electric drives (about 85 % operation and maintenance)

# Step 11: Raising awareness, training of skills

- ▶ A system lives from the commitment of all members (employees)
- ▶ Without the commitment or even “against” the employees energy management is impossible
- ▶ thus to begin of an EnMS they first have to be interested in the subject and trained (training schedule, trainings, knowledge control)
- ▶ Components of this step are:
  - ▶ Raising first interest by examples and the comparison of figures
  - ▶ influencing and enhancing awareness of personnel, using information campaigns to in mid-term change behaviour
  - ▶ determination of the knowledge base (with this the need for trainings) within the whole organisation,
  - ▶ provision of trainings and supplementary information
  - ▶ monitoring of behaviour, and knowledge (i.e. supplementary trainings)
  - ▶ survey on all potential savings (suggestion book etc.)

# Step 12: Type and structure of communication

- ▶ Determination of the desired (internal and external) communication on the EnMS
- ▶ Minimum stakeholders to be included in the communication on EnMS:
  - ▶ Employees
  - ▶ Public (stakeholders)
  - ▶ Shareholders
  - ▶ Customers
  - ▶ Suppliers / service providers
  - ▶ Energy providers
  - ▶ Energy consultants / public energy agencies
  - ▶ Public authorities

# Step 13: Acquisition and implementing improvement measures

Nr./ Source	Problem/ Idea	Action	Respons- ibility	Date	Status	Remarks
1 Internal Audit	Turn off machinery during breaks	Test where applicable while maintaining quality	Technical service	09/ 200X		Testing only possible step-by-step
2 External Audit	Hazardous materials in painting shop lying around	Set-up of a gathering point over trays and with ventilation	Paint shop	07/ 200X		Technical review still missing
3 Shop floor walk	Risk survey is unfinished	Systematic risk survey and evaluation	EMS-Manager	III. Q./ 200X		Check-up and tour done
4 WC - Tip	Noise-limits are going to be reduced by regulator	Assessment of problem zones by measurements (i. a. new measures )	H&S qualified person	IV. Q/ 200X		New noise measurements available, action plan finished

 Planning started

 process finished

 Process started

 effectiveness control

 process fully running

# Step 14: Energy performance indicators (EnPI) Benchmarking and energy planning

- ▶ Development of energy (key) performance indicators to monitor the progress
- ▶ As fundament for a benchmarking and
- ▶ An annual pre-planning of the anticipated energy use

Energy-related indicators	
Specific energy consumption	$\frac{\text{total energy consumption}}{\text{production quantity}}$ kWh <input type="checkbox"/> $\text{production unit}$ <input type="checkbox"/>
Percentage of energy source	$\frac{\text{consumption per energy source}}{\text{total energy consumption}}$ [%]
CO <sub>2</sub> sensitivity/CO <sub>2</sub> efficiency	$\frac{\text{energy-related CO}_2 \text{ emissions}}{\text{production output}}$ [kg CO <sub>2</sub> /product]
Share of heat recovery	$\frac{\text{energy from heat recovery}}{\text{total energy consumption}}$ [%]
Operating energy indicators	
Energy unit costs	$\frac{\text{total energy costs per product}}{\text{total energy per product}}$ € <input type="checkbox"/> $[\text{kWh}]$ <input type="checkbox"/>
Energy sensitivity/energy efficiency	$\frac{\text{added value in €}}{\text{energy consumption in kWh}}$ [€/kWh]
Energy share in turnover	$\frac{\text{energy costs in €}}{\text{turnover in €}}$ [%]

# Step 14: Closes with review of top management

- ▶ Top management decision:
  - ▶ Go back to stage 6 and stay at “small management cycle” of annual measurements and annual improvement plans or...
  - ▶ ...implement these procedures 7-14 and adapt the documentation (or go back to 7 and review them because to complicated etc.) and...
  - ▶ ...now tackle the real EnMS-PDCA cycle (step 15-18)



# 6. Basics of a formal Management

Steps 15-18 and  
Basic structure of ISO 50001

# Stage III: Starting a Continuous Improvement

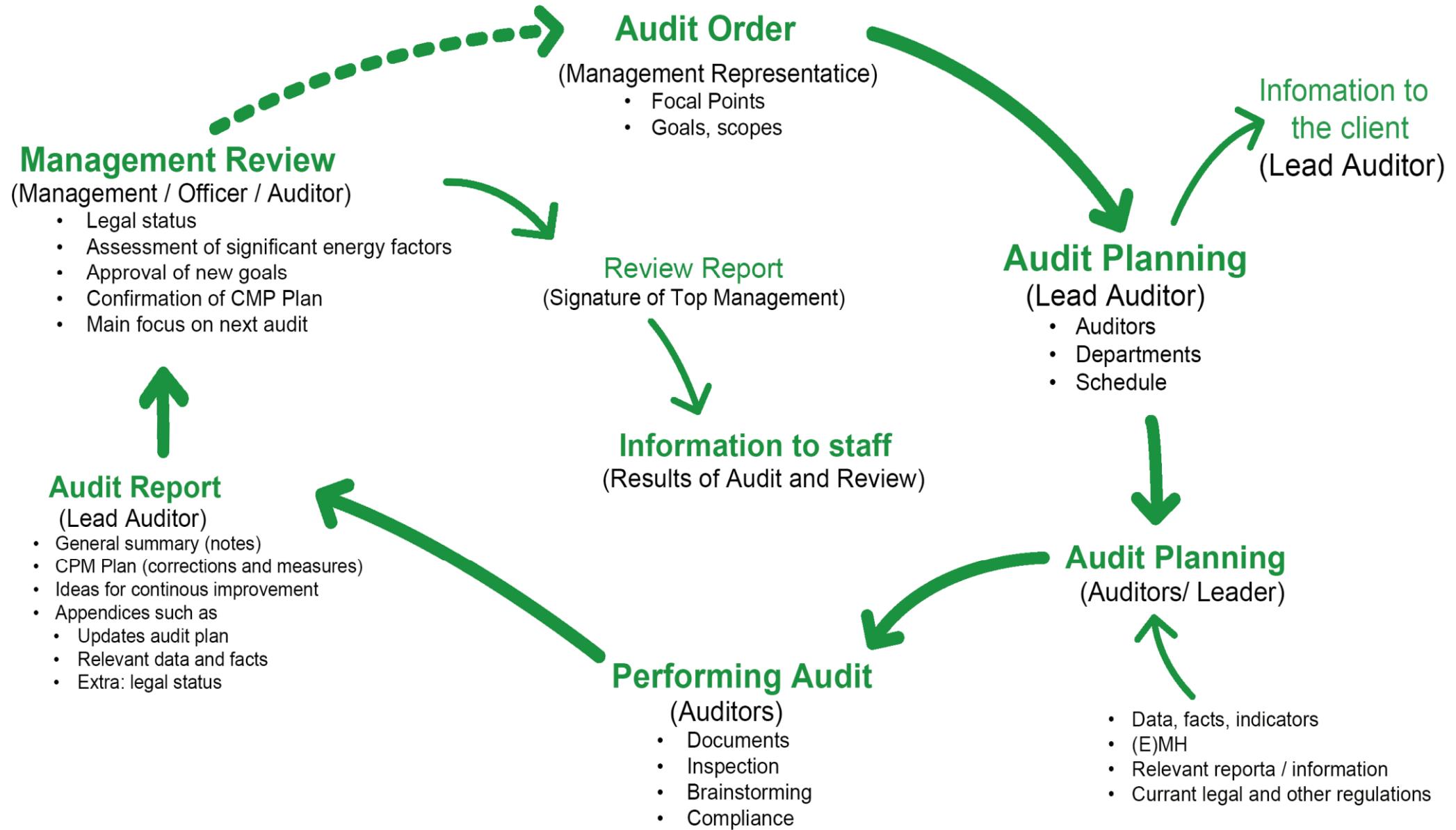
- Step 15:** Application of the regulations concerning organisation and communication (**DO**)
- Step 16:** Annual update of the energy monitoring and conduction of annual internal energy audits (**CHECK**)
- Step 17:** Annual revision of the energy goals and targets and the action plan (programme), based on results of updated figures, data, facts and of the internal audits (**PLAN I**)
- Step 18:** periodical management review of EnMS and its performance by top management, to ensure:
- ▶ Compliance with all legal requirements
  - ▶ changes of energy policy principles and energy aspects if necessary
  - ▶ status of the old energy action plan and formulation of a new one based on the updated energy review
  - ▶ the continuous pursuit of the measures for improvement (**ACT and PLAN II**)



# Step 15: Application of regulations concerning organisation and communication

- ▶ Routines of Stage I and processes of stage II have now to be adopted into daily operation
- ▶ Most important is the pursuit of the objectives and measures for improvement (for example carried out at regular meetings of the energy team, also serving the general exchange of information)
- ▶ Start of systematic energy network controlling - based on historical data of the energy report in conjunction with current data and indicators (monthly values, load profiles of big consumers etc.)
- ▶ Start of a process that is **continually** revised, improved and supplemented by all parts of the organisation involved

# Step 16: Annual update of the data monitoring conduction an internal energy audit



# The Internal Audit – by ISO definition!

- ▶ An internal audit is the comparison of a “**target**” to an “**actual situation**” based on external and/or internal specifications  
It is NOT a „control“, but a common survey for improvements by auditor and auditee!

A internal audit covers three essential parts:

- ▶ **I. Preparation**
  - ▶ Selecting the audit team
  - ▶ Preparation of an audit program
- ▶ **II. Realisation**
  - ▶ Recording and assessment of energetic improvements and management regulations
  - ▶ Sampling and assessment of evidence and its documentation
  - ▶ Searching for improvements
  - ▶ Working out corrective measures and new targets
- ▶ **III. Follow-up (Report)**
  - ▶ Status report and corrective & preventive measures



**Audit documents:**

- ✓ Audit program
- ✓ Audit report
- ✓ Corrective action & measure plan

## Step 17: Annual revision of the action plan with goals, targets and measures

- ▶ The implementation of the **energy action plan** (efficiency program) in the first phase of data acquisition is regularly checked in the course of the management and communication structure like the meetings of the energy team
- ▶ Revision of the energy action plan in the cause of the results of the updated data, facts and figures, as well as the informations coming from the internal audits
- ▶ Attention: Proposals for further improvement or useful adaptions of targets and measures must be welcome at any time during the year and documented in the improvement plan!

# Step 18: Review of the top Management

- ▶ Regular review of the EnMS by top management ensure that:
  - ▶ any necessary changes to the energy policy are taken
  - ▶ all legal requirements are fulfilled
  - ▶ the energy aspects are reviewed and if applicable adapted
  - ▶ the old energy action plan was fully implemented and
  - ▶ a new energy action plan was set up and adopted
  - ▶ the corrective actions are worked on and can be confirmed

# Step 18: Review of the top Management

## INPUT

- ▶ results and report of last review
- ▶ summary of audit report with improvement actions plan (internal and external audit)
- ▶ recent data and facts
- ▶ annual reports of qualified persons/ representatives
- ▶ feedback of customers
- ▶ requirements of relevant interested parties
- ▶ market research results / new informations

## PROCESS

- ▶ presentation of essentials information (qualified persons etc.)
- ▶ discussion (all participants)
- ▶ decision making (executives and line managers)
- ▶ by executive chairman (CEO) signed protocol with appendices (all background informations, details decisions are based on)

## DECISIONS

- ▶ necessary **changes of policy and/or strategy** (if needed new ones)
- ▶ survey and **assessment of legal status**
- ▶ identification of the **relevant management aspects** of the given system
- ▶ definition of **new goals and targets** and the management program
- ▶ **confirmation of the content of the corrective action plan**
- ▶ Necessary changes of processes
- ▶ determination of the focus of next audit cycle

# ISO 50001: Energy management system requirements

- ▶ **4.1 General requirements**
- ▶ **4.2 Management responsibility**
  - ▶ 4.2.1 Top management
  - ▶ 4.2.2 Management representative
- ▶ **4.3 Energy policy**
- ▶ **4.4 Energy planning**
  - ▶ 4.4.1 Energy planning
  - ▶ 4.4.2 Legal and other requirements
  - ▶ 4.4.3 Energy review
  - ▶ 4.4.4 Energy baseline
  - ▶ 4.4.5 Energy performance indicators
  - ▶ 4.4.6 Energy objectives, targets and energy management action plans
- ▶ **4.5 Implementation and operation**
  - ▶ 4.5.1 General
  - ▶ 4.5.2 Competence, training and awareness
  - ▶ 4.5.3 Communication
- ▶ **4.5.4 Documentation**
  - ▶ 4.5.4.1 Documentation requirements
  - ▶ 4.5.4.2 Control of documents
- ▶ **4.5.5 Operational control**
- ▶ **4.5.6 Design**
- ▶ **4.5.7 Procurement of energy services, products, equipment and energy**
- ▶ **4.6 Checking**
  - ▶ 4.6.1 Monitoring, measurement & analysis
  - ▶ 4.6.2 Evaluation of compliance with legal requirements and other requirements
  - ▶ 4.6.3 Internal audit of the EnMS
  - ▶ 4.6.4 Nonconformities, correction, corrective and preventive action
  - ▶ 4.6.5 Control of records
- ▶ **4.7 Management review**
  - ▶ 4.7.1 General
  - ▶ 4.7.2 Input to management review
  - ▶ 4.7.3 Output from management review

# Your way to ISO 50001 Certification

- ▶ If the third stage is taken you have in “passing by” implemented all necessary requirements of ISO 50001 along your work done and are now -if you are interested- ready to apply for a certification at any time!
- ▶ This would be a final step to make the improvement in energy efficiency a continuous process and to achieve additional public recognition

Furthermore, qualified energy management system auditors will always point out new and exciting opportunities, helping you to save even more energy – and money

*If you are interested, GUTcert or the AFNOR country offices will be pleased to offer you certification and provide you with an ISO 50001 Energy Management Certificate*

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## 7. Collective development of a working program

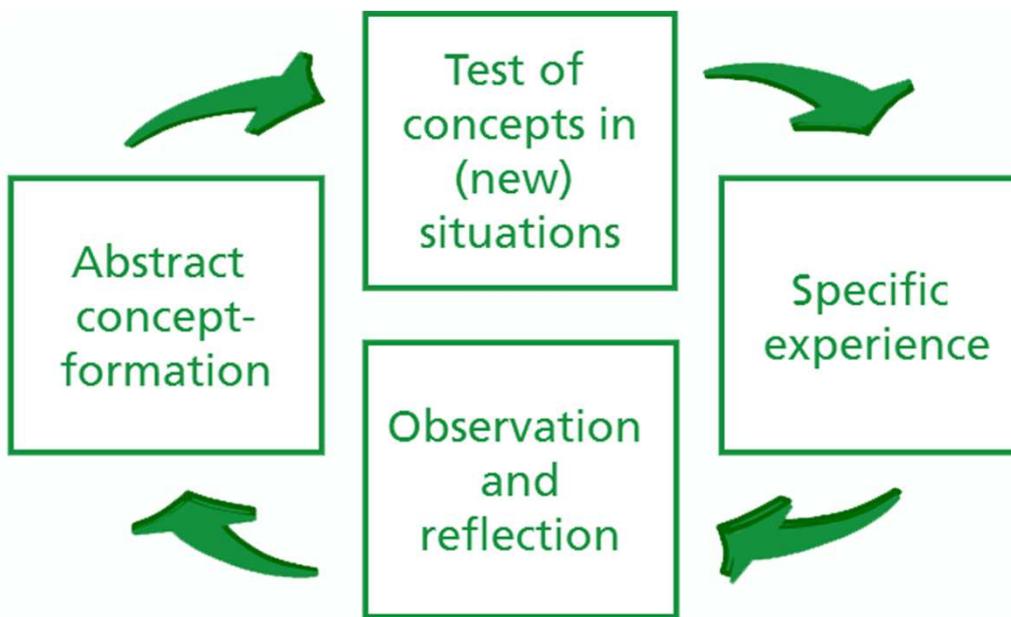
Together we will discuss a working program  
alongside the energy guidance  
Discussing the special situation and needs of  
the members of ACWUA

# Goal of modern management system approaches

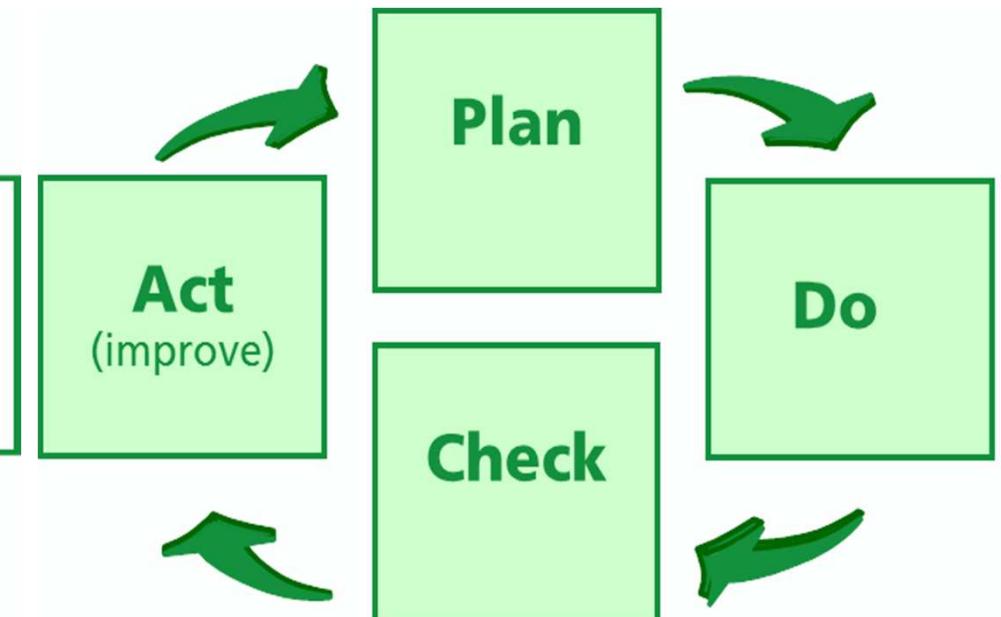
- ▶ Continuous control of processes and procedures (of the system)
  1. Deduction of improvements (**Act**)
  2. Planning of measures (**Plan**)
  3. Establishment of a working environment and realization of goals (**Do**)
  4. Control of the success and the current situation (**Check**)
    - ➡ Go to 1. and start over
- ▶ This leads to continuous and controlled improvements...
  - ▶ of the results of the organization and its efficiency
  - ▶ of the quality of its processes
  - ▶ of the quality of its products
- ▶ ...from within the company itself, because:
  - ▶ Solutions from external consultations are quickly „forgotten”, or
  - ▶ would need to be adjusted with forthcoming time and
  - ▶ as a result are rarely successful implemented in the long run
- ▶ Currently sectorial management system(-approaches) predominate (UMS, QMS, OHS, HACCP, Information security)  
However, integrated approaches are on the rise

# Learning behaviour of individuals and organizations

Individuals learn within the “Kolb-Cycle”, teaches us the social-learning theory



Organisations „learn” and develop within the PDCA-cycle, teaches Deming et.al.

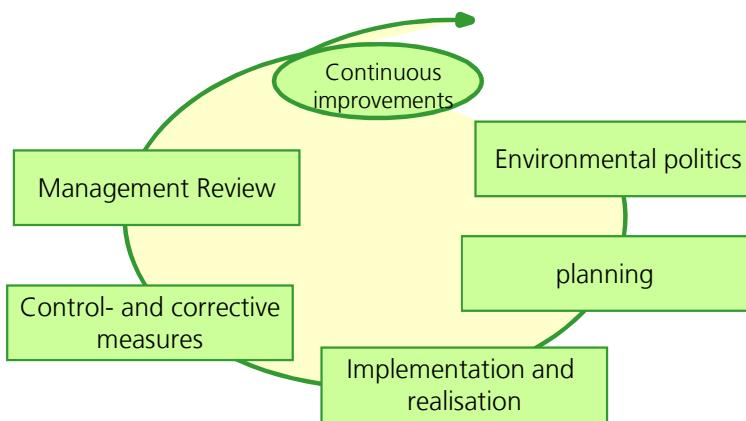


For individuals and organizations it is identic:

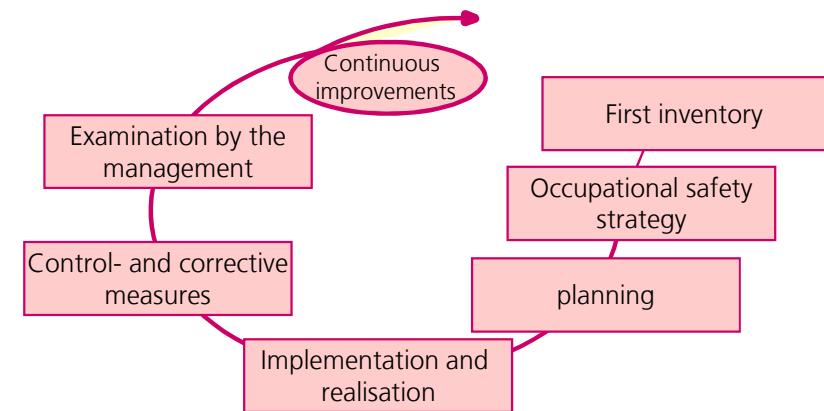
- ▶ Learning is a systematic, continuous process

# Cycles of important management systems

UMS after ISO 14001

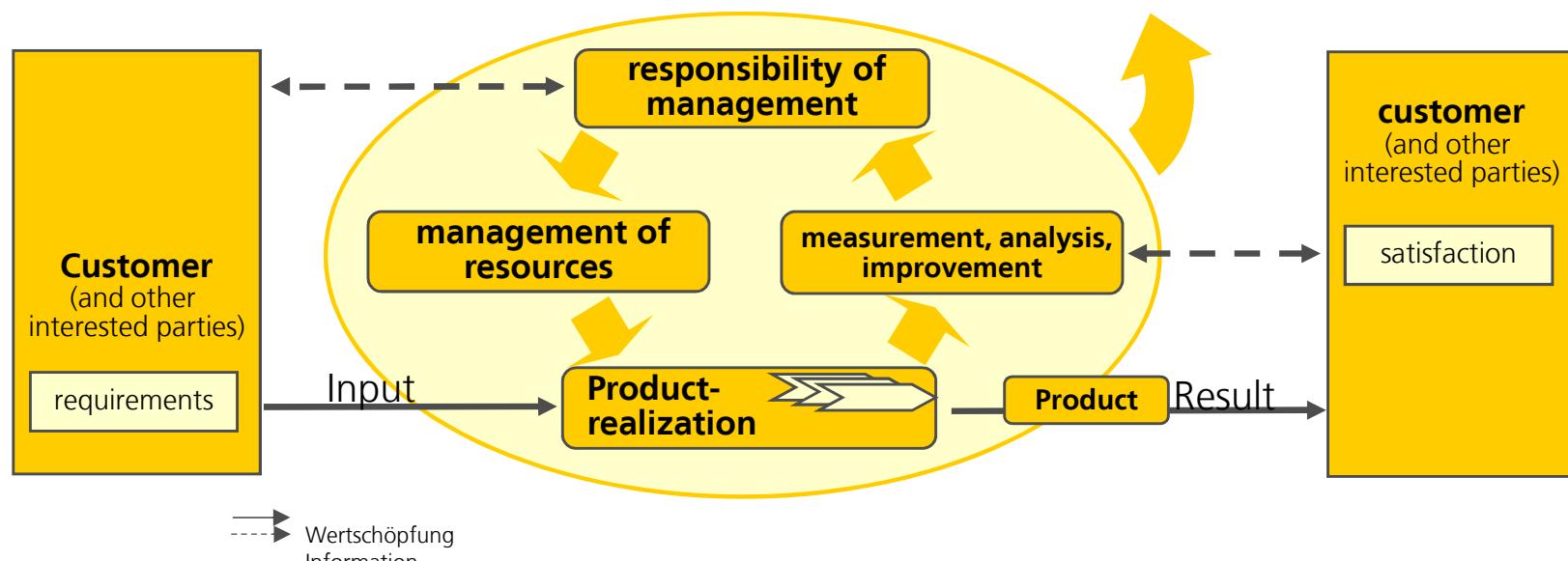


AMS after OHSAS

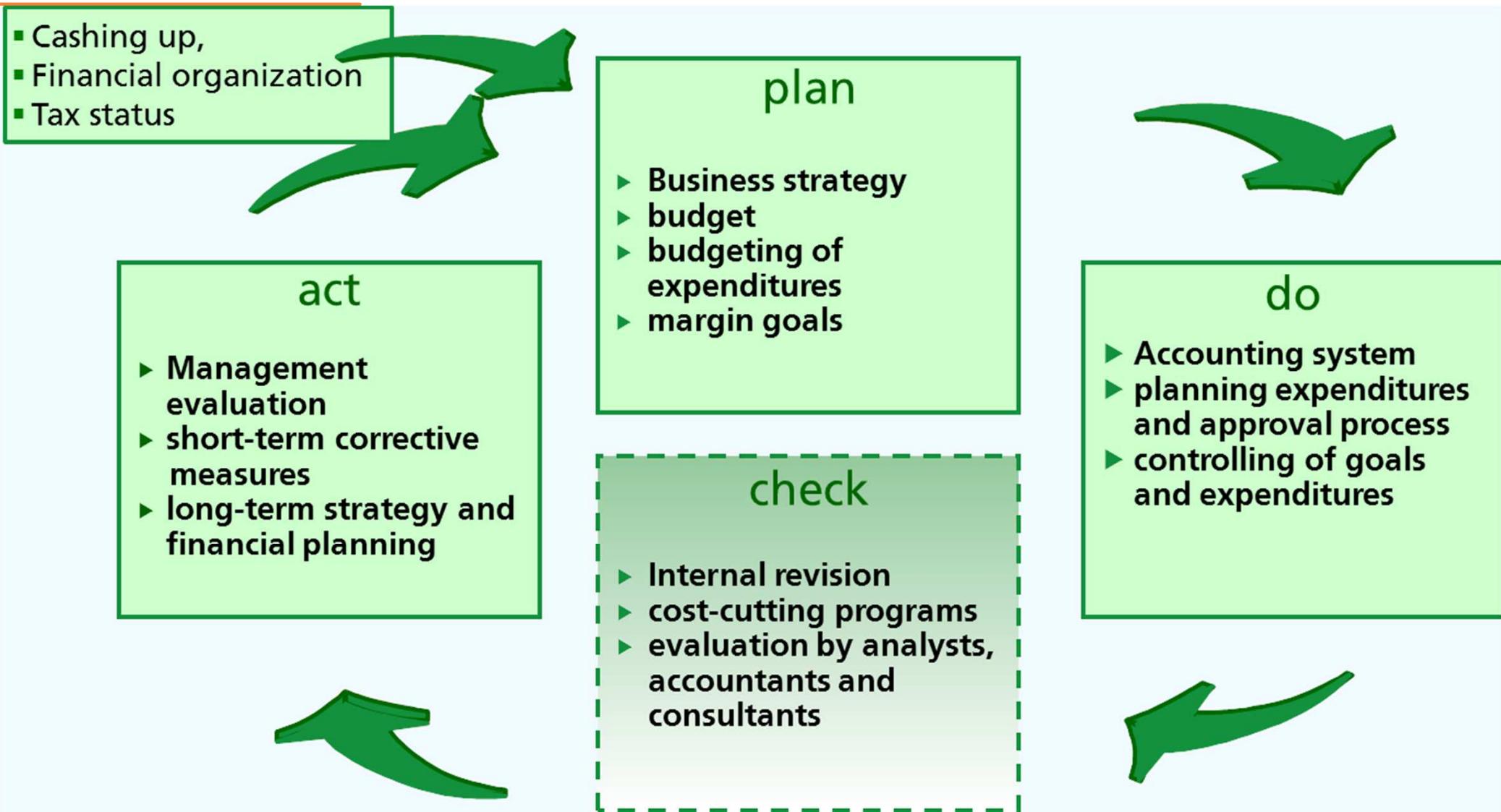


QMS after ISO 9001

Continuous improvement of the QMS



# Example: Financial planning cycle is very similar!



# Drawing a working programme for ACWUA

- ▶ Let us together define the next steps to take
  - ▶ with the background of your personal experience
  - ▶ in front your plant conditions and
  - ▶ the financial and operational situation of your organisation...
  - ▶ ...always keeping in mind the turns of real life!
- ▶ What do you think, where would you start?  
**Further development takes place on a flip chart**

# Conducting a first Energy Efficiency Analysis (Step 3-6 in detail! Where appropriate with external help)

This corresponds in general to Step 3 - step 6 and is just more detailed

1. Inspect the installation /company (walking around)
2. Examine deeply the energy consumption and costs (measurements if necessary with portable devices)
3. Identify indicators, try to benchmark (internally and externally)
4. Identify the major consumers (kW peak, kWh total consumption, cost)
5. Create an energy balance (between total use and all users)
6. Determine the base load
7. Evaluate major consumers for example by...
8. ...analysing loads curves taken by portable devices
9. Look for potentials and set goals and targets
10. Analyse profitability of goals for energy savings and...
11. ...set up priorities

# ... besides German also available in...



Bulgarian



French



Russian



Mandarin



A Polish version is coming soon...

A photograph of a wind turbine standing in a field of yellow flowers under a clear blue sky. A dirt path leads towards the horizon.

Thank you for  
your interest

# Examples in case of questions

# Abbreviated History of Fossil Fuels



# Comparing alternatives

	Power [W]	Life-time [h]	Light current [Lumen]	Lumen/Watt	Price/ Unit [€]
Light bulb	60	2.000	710	11.8	0.84
Halogen lamp 1	42	1.000	630	15.0	1.39
Halogen lamp 2	42	1.500	630	15,0	2.51
Halogen lamp 3	42	2.000	580	13.8	2.76
LED	10	30.000	550	55	22.65
Energy saving l.	8	10.000	400	50	5.03
T5 HE-Tube	25	20.000	2.900	116	7.50

# Costs for 30.000 hours light

	Power [W]	Life-time [h]	Replacement rate	Total cost [€]	Energy cost (10ct/kWh) [€]	[€/lm]
Light bulb	60	2.000	15	12.8	180	0,27
Halogen lamp 1	42	1.000	30	41.7	126	0,27
Halogen lamp 2	42	1.500	20	50.2	126	0,28
Halogen lamp 3	42	2.000	15	41.4	126	0,29
LED	10	30.000	1	22.7	30	0,10
Energy saving l.	8	10.000	3	15.1	24	0,10
T5 HE-Tube	25	20.000	1.5	11.3	75	0,03

Comment: Without correction for light current (Lumen)

Assumption of energy cost: 10 Ct/kWh (in industry still possible) 30.000h